McGovern: Getting 'farmer' farm bill may be difficult

Senator George McGovern (D-S.D.) said the 1977 farm bill undoubtedly will be the most exhaustively studied farm bill in history, but may also be "one of the most difficult to enact if it is to truly be a farmer's bill."

McGovern said the thrust of the bill will be to increase target prices to cover full crop production cost and to establish a commodity loan rate at 80% of the cost of production. He says it's likely several ways to compute production costs will be considered and "we will proceed to adopt the best set of figures we think we can pass."

McGovern says a bill aimed at fixing price supports which cover production costs should not be vetoed when sent to the White House, since President-elect Carter discussed such an approach throughout his campaign.

McGovern says the general approach he has suggested, along with a number of other farm leaders, is not without difficulties, especially in the area of potential cost to taxpayers. "Both farmers and taxpayers have been pleased with the results of the 1973 act," he says. "Our biggest potential problem will be to convince urban members of Congress that it is important to our part of the country, as well as in their long-term interests to vote in favor of a bill that may be a bit more costly but adequately reflects the concerns of both urban and rural residents," he said.

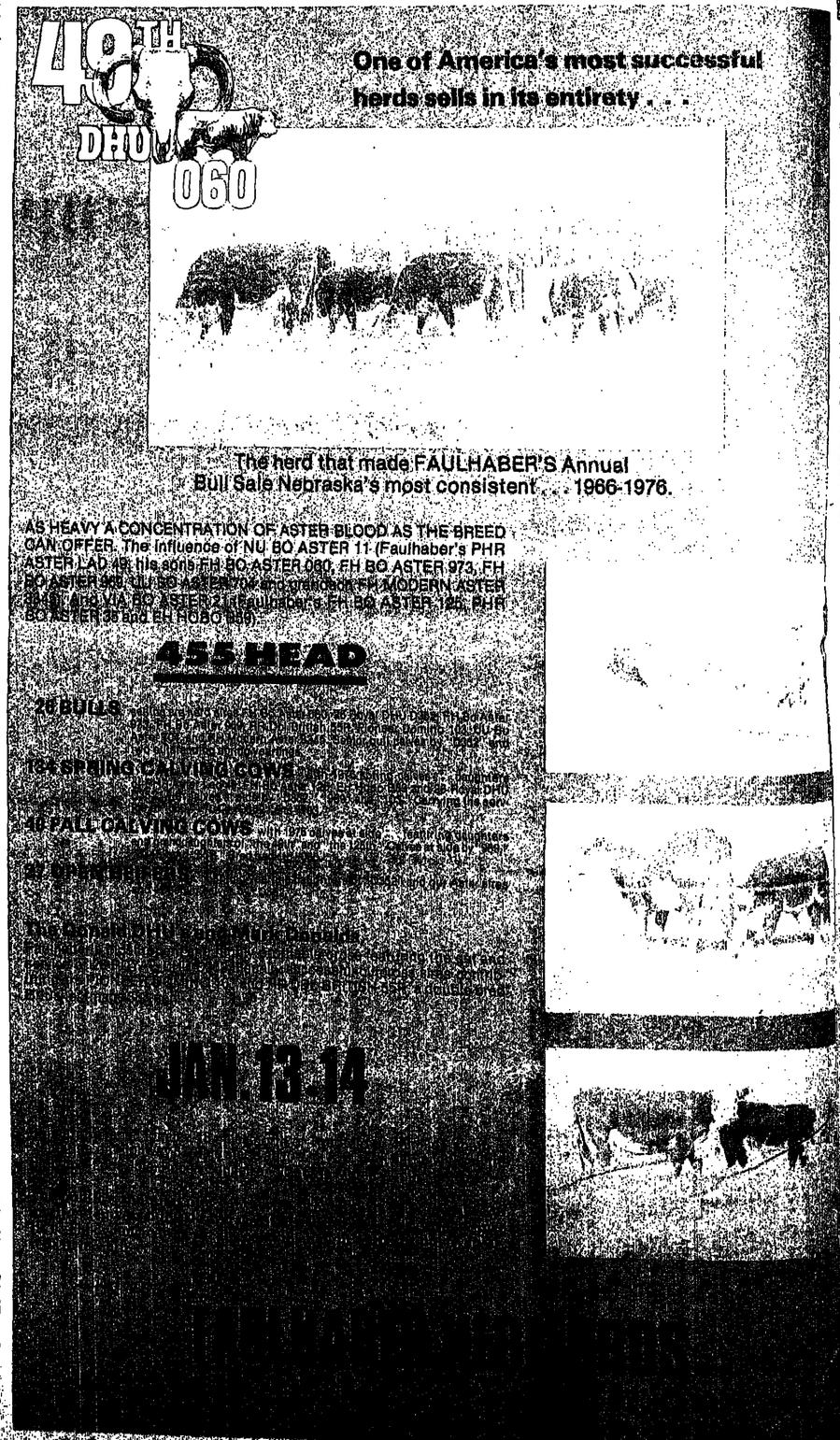
"Our job is to lay the groundwork for a thoughtfully balanced national food policy rather than simply a bill that is perceived as a 'farm subsidy' program," McGovern said.

McGovern said the U.S. needs to move to a system of strategic grain reserves that will offer farmers an additional market during surplus years and assure consumers a source of supply during shortage periods. He believes reserves can be established with adequate safeguards to isolate stockpiles from the market and assure, through farmer control, that they are not dumped on the market.

He said most of the members of the Senate Agriculture Committee seem to be leaning toward including several elements in a farm omnibus bill. They include food stamp and food for peace changes, a wool incentive program, dairy and beekeeper indemnities and authority for the regulation of pesticides. Such a bill would be in operation for four or five years, he said.

Also there's a need to include in the bill a complete overhaul of the dairy program as well as expansion of the crop insurance program.

McGovern said the committee will begin to examine proposals in early January and hold hearings later in the month. He said most of the sessions would start March or April so that results could be on the Senate floor by May.



Obituaries

MRS. HARRY HUNZEKER

Funeral services were held Dec. 18 for Mrs. Harry (Arlene) Hunzeker of the Flying H Ranch, Prairie Village, Kan. She succumbed after a rather long illness with cancer. Both Mr. & Mrs. Hunzeker have been widely known in Gelbvieh cattle circles. Their display of a fullblood Gelbvieh cow and her seven 1976 calves (six by embryo transplant) was a major attraction at the recent American Royal in Kansas City.

FRANK C. JAPHET

Funeral services were held in Denver, Dec. 1, for Frank C. Japhet, 86, longtime livestock publication field representative in the Rocky Mountain region. He died in a nursing home following a long illness. Japhet worked at various times for the Nebraska Farmer, Western Farm Life and The Record Stockman.

Survivors include a son, Donald at Ft. Morgan, and daughters Connie Petzoldt, Parker, Colo., and Mrs. Lillian A. Gibson, Topeka, Kan.

CLARENCE E. STONE

Clarence E. Stone, chairman of the Colorado Agricultural Commission died Dec. 26, in his home in Center, Colo., after suffering a heart attack.

Stone, 58, had been chairman of the nine man policy body which directs the activities of the Colorado Department of Agriculture since 1975. He was appointed to the Commission by Governor John Love in 1969.

Stone owned and operated a feed and fertilizer store in Center for 25 years and worked a small cattle and sheep ranch at the same time. Besides his activities with the Colorado Agriculture Commission, he was a member of Colorado Cattlemen's Assn., Colorado Wool Growers Assn. and active in 4-H Club work. He also served as Democratic County Chairman in his county. He was a graduate of Del Norte high school and a World War II veteran.

He is survived by his widow, Juanita, two children and three grandchildren. Memorial services were held Dec. 29 in Center. The family request in lieu of flowers contributions be made to the Center Fire Department to help in acquisition of heart rescue unit.

Comments

We firmly believe that hardly one person in a thousand in this country has any idea of how dependent they are on the North American cattle industry, not only for beef, but a host of exclusive beef by-products, some so essential that it literally means life or death for thousands, both in this country and the rest of the world.

CROW

For instance, one of the most devastating diseases we know of is diabetes. The only effective medicine to control diabetes is insulin and our only source of insulin is from the pancreas glands of cattle. It takes 1500 cattle to produce one ounce

By-products from our current inventory of some 121 million head of cattle in the U.S. are equally as important as is the beef production of these cattle. Only 50% of a beef carcass can be used for meat. All the rest comes out as 80 different by-products. The money received for these by-products make an important contribution to the overall export of agricultural products overseas—in total, nearly as much as the money this country pays for beef imports.

There have been a lot of well - intentioned people that have been knocking the cattle business in this country because they don't have the facts. Even the young mad vegetarians are likely to get sick from something sometime. Do they know how important cattle glands could be in getting them well, maybe saving their lives?

Cattle glands are used in the manufacture of numerous pharmaceutical preparations. There are 134 medicines re-produced from the BEEF carcass. Wouldn't patients suffering from virtually every ill known to man be amazed to know that his/her recovery is absolutely dependent on medicines that are recovered from cattle? Like various hormones, heparin, rennin, thrombin and bone marrow concentrates.

Collagen of the connective tissues, sinews, lips, head, knuckles, feet and bones — is made into glue and gelatin. The most important use of glue is in the wood-working industry.

We figure there are 4½ million people in this country directly dependent for their livelihood on the red meat business. Remember, that's only half of the beef carcass. How many others are involved in the manufacture, distribution and sales of cattle by-products? And, all that production is being cut back until cattle producers can at least realize their production costs. Wouldn't that be interesting to the 10-20% of these people who may be voting for some other kind of work because of these necessary cutbacks? Why isn't we telling them so?

Declining production, higher prices seen by Finney

Beef production in 1977 is expected to decline, and retail prices may be increasing later in the year, the president of the American National Cattlemen's Assn. said.

Wray Finney explained that the cattle industry is nearing the end of a cyclical period of rapidly expanding beef output, and per capita supplies may begin to decrease in the year ahead.

"As a result," said Finney, "we are likely to see at least some increase in average beef prices in 1977 as compared with 1976. It now appears that production will continue relatively large during the first half of the year, and there may be little change in prices. However, beef production is likely to be decreasing during the latter part of 1977.

"During the past year, beef production was at a record high level—about 10% greater than in 1975, in fact. This brought a decrease in average cattle and beef prices. In our own 19-city survey of supermarkets, the 1976 average price of five cuts was 12 cents lb. less than in 1975. As of mid-December, the five-cut average was down 19 cents from a year earlier."

With prospects for smaller supplies of beef in 1977, U.S. Department of Agriculture and other economists have been forecasting an increase in average retail beef prices, Finney noted. However, based on the current outlook, prices may not reach the level of mid-1975, when supplies of higher quality fed beef were particularly limited.

At any rate, there will continue to be some fluctuations in prices as a result of changes in supplies of beef and other meats. For one thing, Finney explained, unforeseen weather and pasture conditions can markedly affect beef supplies.

The ANCA president explained that, in addition to short term changes in supplies and prices, the cattle industry generally goes through a 10-year cycle.

"We have one stage," he said, "where we build up numbers of cattle, as hundreds of thousands of individual cattlemen make decisions which collectively

(Continued on page 5)

WESTERN LIVESTOCK JOURNAL
News • Trends • Sales • Shows • Markets
January 10, 1977 Western Edition Vol. 55, No. 12

UTAH WOOL WINNERS—"Make It Yourself With Wool" pageant was a highlight of the Utah Woolgrowers Assn. convention in Salt Lake City. Shown in their winning costumes are Becky Price, (left), Provo, junior division winner, and LaCinda Smooth, (right), Provo, winner in the senior division. Proudly presenting them was Mrs. Roy Judd, Coalville, the state's pageant director. (Staff photo)

Bizarre weather drops rain, snow across western states

California weather finished its bizarre 1976 pattern with a flourish last week as a sweeping storm dropped rain and snow across the western U.S.

And the moisture couldn't come at a better time for California and western stockmen, coming off one of their worst drouth years on record. Moisture still isn't up to normal levels in the Pacific Coast State, but things are beginning to look good for this coming feed year.

The bizarre weather pattern could bring just about anything and no one would be surprised. Normal fall rains didn't come as expected, and November and December have been warm and dry for most of California. And the weathermen are calling this latest storm "a spring storm" in all but timing. The official explanation for it is that a high pressure ridge over the Rocky Mountains has kept the moisture out and temperatures up. This moved late in December and the result was a widespread western storm reaching from Colorado to California and New Mexico to Montana.

Most of California received some amount of moisture. Amounts ranged from around one inch in San Diego, through an inch and a half in Fresno, to several feet of snow in the upper elevations. Snow fell in the 3500 ft. range around Mt. Shasta and at the 4000 ft. level in most of the Sierra Nevada range. Two feet of snow were reported on the ground in Shasta County.

This was the first major winter storm in the West and it found quite a few stockmen fearing a drouth. The snowpack was depleted

(Continued on page 2)

New water-use program to seek answers for success

A new $2 million program in California will seek answers to the successful integration of water use and water improvement goals. Agriculture is the state's largest industry, and will be one of the focal points of the program.

The State Water Resources Control Board has announced plans for a comprehensive water-use program, similar in nature to land-use planning programs. This study program coupled with public and agricultural input, will provide the raw data to design such a program, says John Bryson, chairman of the SWRCB.

"We hope farmers will become better acquainted with the goals and strategies of water resources management control and the state board's program and policies," he said. "At the same time we recognize the importance of viewing the problems as the farmer sees them. Irrigated agriculturalists should participate in developing optimum

(Continued on page 2)

LAND USE — Joseph Francis, Utah Commissioner of Agriculture, Salt Lake City, advised Utah cattle and sheep producers in recent joint session that state land use regulation is needed to preserve prime cropland as well as rangeland. (Staff photo)

Merger vote to highlight 'ANCA 2000' convention

Plans are set for the 80th annual convention and trade show of the American National Cattlemen's Assn. —to be held Feb. 1-4 at the World Congress Center in Atlanta, Ga.

The theme of the event is "ANCA 2000," and the entire program is geared to helping cattle producers and feeders assure themselves of a more profitable future as the industry moves toward the year 2000, said Wray Finney, ANCA president.

One highlight of the convention will be a membership vote Feb. 4, on the proposed consolidation of ANCA with the National Livestock Feeders Assn. The ANCA board previously analyzed the consolidation plan and recommended its adoption to the membership.

Action on the proposed merger will be in addition to committees' and members' development of policies and actions dealing with various public issues.

The ANCA trade show—the largest ever, with more than 200 exhibits of products and services—will be another highlight of the nation's largest annual cattle industry event.

(Continued on page 10)

Soviets buy U.S. cattle

Soviet officials recently bought 260 head of American breeding cattle including their first purchase of female breeding stock from the U.S., reports the USDA.

The Foreign Agricultural Service said the Soviet purchase, shipped in late November, included Santa Gertrudis cattle and Holstein and Brown Swiss dairy animals.

The shipment included some bulls, but also included both unbred and bred heifers, officials said. Spokesmen noted that this "reportedly is the first time the Soviet Union has bought female cattle in the U.S."

Carter farm team to face immediate woes

Jimmy Carter's farm team faces a long list of issues needing immediate attention, with subjects ranging from trade negotiations and farm program policy to Dutch elm disease, according to the Ford administration.

Republican farm officials have supplied the Carter transition team with a set of "mandatory issues" to be encountered between Inauguration Day, Jan. 20, and May 1. It also has supplied a list of "key decision issues."

Most of the items have been supplied the Carter transition staff into five briefing books for Representative Bob Bergland, (D-Minn.) the Agriculture Secretary-designate.

Sources said these lists outline alternative steps possible on matters such as raising farm price supports and revising food stamp policies. One of the five books, a source said, is a detailed listing of President-elect Jimmy Carter's farm campaign promises.

Papers furnished to the Carter team by outgoing Ford officials noted routinely that basic farm program, food stamp, rural housing and other legislation will expire this year, and the new administration will have to be ready with proposals for changes or extensions.

The papers also noted decisions will be needed soon

(Continued on page 10)

COW POKES

By Ace Reid

"Stand still, Zeb, let her make the first move!"

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San Benito plans cattleman's meet

Wild hogs, the Beef Research and Information Act and cattle industry problems will be discussed at the 22nd annual San Benito County Cattlemen's Assn. annual conference at Hollister, Calif., Jan. 19.

Over 200 stockmen from the counties of San Benito, Santa Cruz, Monterey, Santa Clara, Madera and Fresno will gather at the Bolando Park Fairgrounds. Joe Russell, president of the California Cattlemen's Assn., will be on hand, along with Eldridge Hunt and Dr. Reginald Barrett, wild hog management specialists, for the day's program.

Bizarre weather pattern strikes

(Continued from page 1)

last year, and has been several months behind in normal buildup this year. This storm brought snow to parts of northern Arizona, New Mexico, Nevada, Utah, Colorado, Idaho, western Wyoming and Montana.

This storm and several others the National Weather Service are predicting will follow, will go a long way toward replenishing the snowpack and moisture supplies that have been so severely depleted in California. Shasta Lake is now at a record low level, as are virtually all the major water reservoirs in the state. State officials have predicted water rationing for agriculture if the supplies aren't replenished soon.

New water-use program begun

(Continued from page 1)

management practices."

Control of agricultural runoff waters, defined as non-point sources, is a long-range goal. Stress on the best management practices will also be part of the program. Allocated for research this year are studies of management of toxic chemicals from irrigated agriculture, irrigation tailwater management, energy requirements for using reclaimed wastewater and three demonstration projects that include water management alternatives for pollution control on non-point sources, use of reclaimed water for agricultural production, and treatment and recycling of animal manure by refeeding.

Calif. Farm Equipment show prepares for Feb. 8 opening

The California Farm Equipment Show is now the largest agricultural equipment show in the nation, according to figures released by the North American Farm Show Council, San Francisco. According to the survey, the Tulare show has over 650 exhibitors, 180 more than the number two ranked 3-I show in western Kansas. The North American Farm Show Council consists of thirteen of the largest, most presitigious agricultural exhibitions in the country.

Exhibitors and visitors attending the 1977 show in Tulare, Feb. 8-10, can expect some improvements in the showgrounds and services.

In preparation for the 10th annual exhibition, the showgrounds have been upgraded and drainage equipment has been improved and expanded. The City of Tulare has also made major improvements to the city's drainage system surrounding the fairgrounds. New fencing has also been installed to encompass the exhibitor parking area.

The International Business Pavilion and University of California exhibit, both formerly in tents, will be moved into the machinery building along with the exhibitor lounge. "This move will give more space and better facilities to these three groups than in years past," comments Dan Johns, show manager.

This year the Farm Show executive committee will offer exhibitors a marketing seminar on how to handle farm show inquiries for lower cost. According to organizers it will give some concrete examples of how to turn lookers into buyers. The seminar will be held Feb. 7, from 2 p.m.-4 p.m. at the University of California pavilion.

Normande 7/8 birth announced

The American Normande Assn. recently received word that the first Normande domestic purebred has been born at Blue Sky Farm, Kearney, Mo.

The heifer, which is 7/8 Normande, was calved on Dec. 26, 1976, and is out of a 17 month old 3/4 Normande female.

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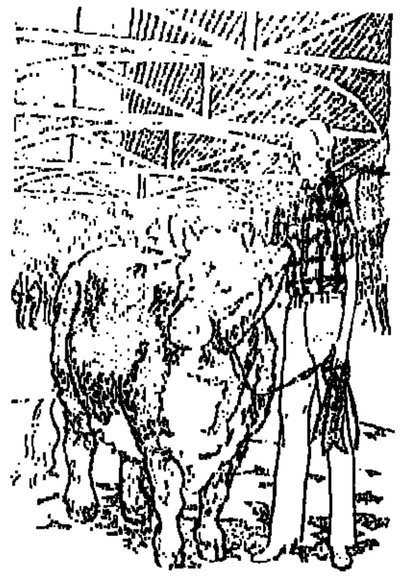

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MEF to open offices in Far East, Europe

The U.S. Meat Export Federation has announced plans to open offices in the Far East and in Europe in 1977.

The announcement followed an MEF executive committee meeting at which it was decided to go after a larger share of the foreign red meat and variety meat market without delay.

The MEF is an international market development organization which was formed this year to promote beef, pork and lamb in overseas markets. Its members now include 19 livestock and meat organizations. For each dollar generated by the private sector, the Foreign Agriculture Service will provide two dollars for market development overseas. The MEF headquarters office is located temporarily in Denver.

Alan R. Middaugh, MEF president, said the executive committee decided to move ahead, more quickly than previously planned, with the establishment of a Far East office in Tokyo and a European office at a site to be selected within the European Economic Community.

The decision to open a Far East office was made following a visit to Japan, Hong Kong and Singapore by Middaugh and Robert Mannion of FAS.

"Based on what we found in Japan," Middaugh said, "I'd rate the Far East high on our priority list. The biggest potential in Japan is in quality U.S. meat for the hotel and restaurant trade, but the volume of U.S. meat in Japanese supermarkets also is increasing.

"At present, Australia accounts for 90% of Japan's beef imports, and the U.S. shares the remaining 10% with other countries. We think it's possible to increase the U.S. share to at least 40% in the not too distant future. We also think that U.S. exports of pork to Japan can be increased. Pork is under a variable levy system, but, unlike beef, it enjoys complete market access.

"A full-time MEF employee in Tokyo can develop new and expanded markets for meat as well as meat by-products. A Tokyo office also can bring about improved relations with the Japanese government, leading to a reduction in the quantitative restrictions now placed on U.S. meat suppliers."

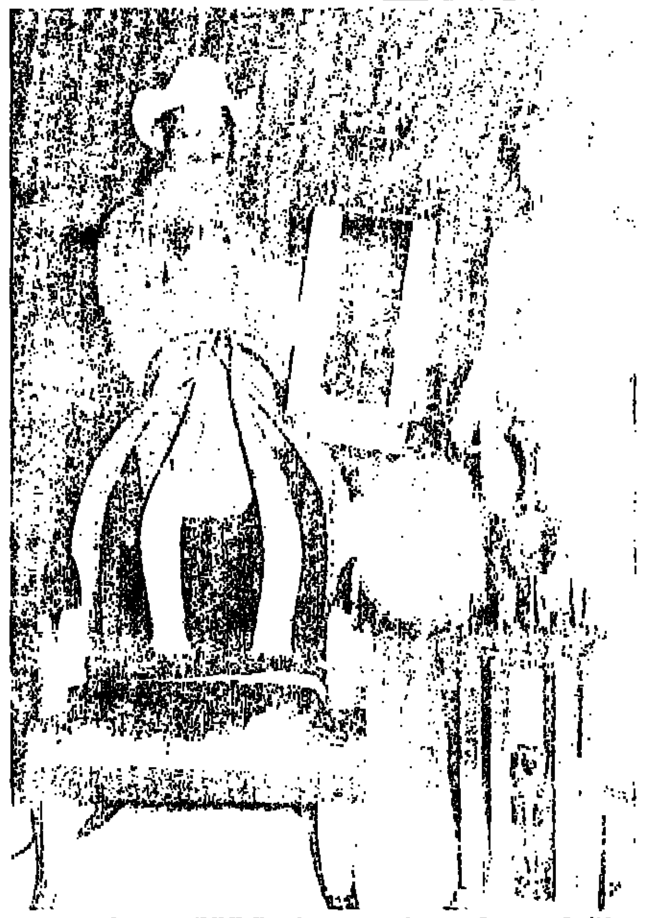
Middaugh plans to survey the market in Europe in March. While there, he will study alternative locations for the MEF's European office.

The European Economic Community's current import system severely restricts meat from other countries, Middaugh noted, but there still is great potential to increase shipments of U.S. variety meats in particular.

The value of the U.S.' annual exports of meat animals, meat and meat products is about equal to the value of imports. However, the exports are largely by-products like tallow, grease, hides and skins, as well as variety meats. Shipments of beef, veal, pork and lamb are very limited. In fact, annual exports of red meats now amount to only about 0.7% of U.S. production.

"Through the MEF program," Middaugh said, "we hope to increase exports of products which already are shipped in substantial amounts—namely variety meats. In addition, we are confident that we can gradually develop markets for primal-type meat cuts."

The MEF is seeking greater support among individuals, firms or associations active in livestock production, meat packing and processing and meat distribution. Informtion is available by writing or calling the MEF at P.O. Box 569, Denver, Colo. 80201 (303-861-1904).



LONGHORN WINNER—Steve Dorfman, Cotati, Calif., presents the grand champion Texas Longhorn trophy to Mrs Hop McGee, Danville, during the festivities at the Grand National Livestock Exposition at San Francisco's Cow Palace. (Staff photo by Don Doris)

Lower water fees reported

Here's one fee that has gone down. It is the fee paid by operators who feed and fatten animals on the hoof, or birds on the wing—in a confined area.

Since flow from such operations into a surface stream or percolation into groundwaters could cause pollution, permits for discharges are required, conditions are imposed and fees are collected.

The lower fee schedule adopted by the California State Water Resources Control Board affects cattle, sheep, swine, horses, mules, goats, fowl or other domestic animals that are corraled, penned, tethered or otherwise restricted to areas where feeding is other than by grazing.

Examples are commercial operations involving beef cattle in a feedlot, dairy cattle in a barnyard, or turkeys, chickens and ducks in pens.

Cattle on open range or horses grazing in a field are not covered by the fee schedule. Small "backyard" operations with a very few animals are also excluded.

Each operation is judged on its own merits. In administering the program, if Regional Water Quality Control Board representatives determine that an operation is causing a water quality problem — or has the potential to do so — it could ask the owner or operator to file an application for a state waste discharge permit.

A flat fee of either $50 or $100 is charged, depending on the number of animals. The Regional Water Quality Control Board can specify the period of time covered by the fee.

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9:30 p.m.—Consignors' Meeting
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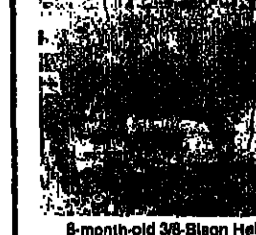

8-month-old 3/8-Bison Heifer—She Sells

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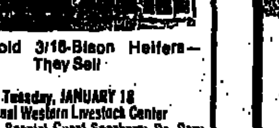

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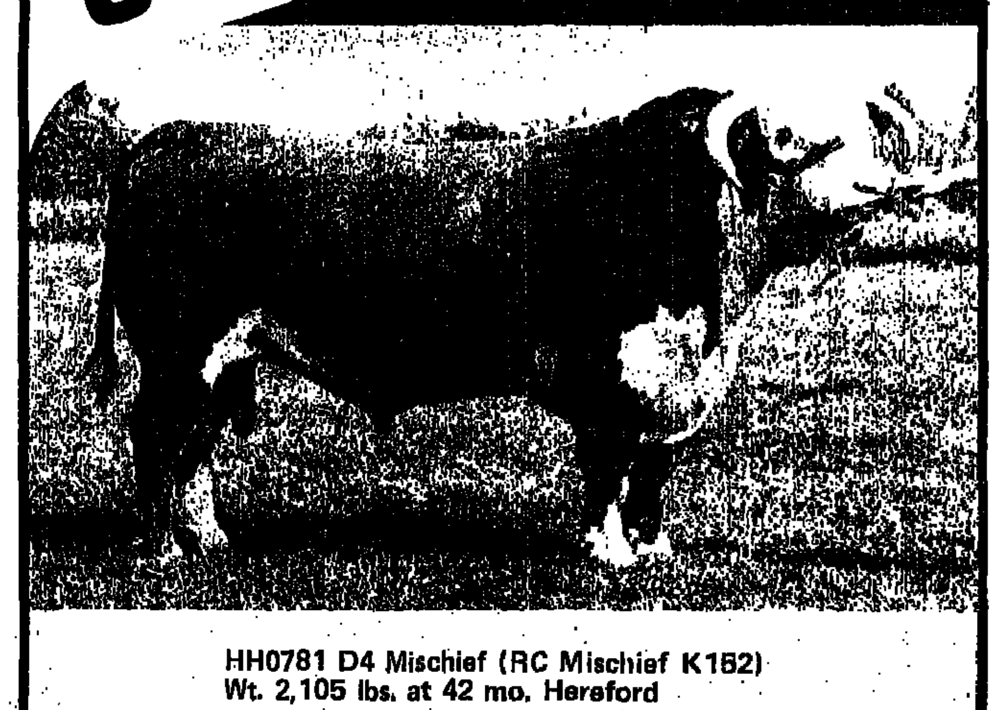

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Reagan to headline APHA confab

Ronald Reagan will headline the national convention of the American Polled Hereford Assn. (APHA) on Feb. 16, in Jackson, Miss.

Reagan, former governor of California and contender for the 1976 Republican presidential nomination, will launch APHA's 54th national convention, show and sale, February 15-18, at a luncheon at Jackson's Holiday Inn-Downtown.

According to Lloyd Clarkson, APHA board chairman, Winfield, Kan., this is the first year the breed association will have one full day for convention activities.

"In the past we set aside only a portion of a day to discuss association business and breed advancements and improvements," Clarkson said. "Now, with the rapid growth of the National Show and the greater number of cattlemen who attend, it has become necessary to expand the traditional three-day event into four full days. This makes it possible to devote one full day to association and industry activities of current interest."

Dr. Max Brunk, professor of marketing at Cornell University, Ithaca, N.Y., will speak on seedstock merchandising during the afternoon convention activities.

A panel discussion centered on the theme "More Dollars for your Polled Herefords Next Year," will follow Brunk's presentation. Participants will include leading livestock-agriculture economists, breeders, agriculture journalists and other persons involved in the beef cattle industry.

Judging will take place on Feb. 16 from 9 a.m. to 4:30 p.m. and from 9 a.m. to 1 p.m., Feb. 17. APHA will employ the three-man composite system as it has in past Nationals. For the first time in the breed's history, a judge from a foreign country will officiate at the national classic. Judges will be Dr. Hilton Jacques, Uruguaiana, Brazil; Odell Gelvin, Fairland, Okla., and Charles Boyd, Mays Lick, Ky. Polled Hereford cattle will compete for international acclaim and $20,000 in premiums.

The annual APHA Awards Banquet will be held at 7 p.m., Feb. 17 in the Delta Ballroom of the headquarters Holiday Inn-Downtown. Featured speaker will be Rex Allen, western entertainer and national "Voice of Polled Herefords."

Also on the banquet program will be enshrinement ceremonies for two APHA Hall of Fame breeders, Hugh White, Keller, Texas, and the late L.J. "Dinty" Moore, Covington, Ga. Also, four Hall of Merit awards will be presented and the 1977 National Polled Hereford Queen will be named.

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$10,000 BID—When the bidding ended, Robert Zeedyk, New Carlisle, Ind., and Big Rock Valley Farms, Cassopolis, Mich., had bought this bull at the Thomas Angus Ranch sale, Baker, Ore., for $10,000. The bull, Thomas Chapps, a 1/26/76 calf by Mon Reposa Chaparral weighed 900 lb. on sale day, Oct. 30. The calf also had a 205 adjusted day weight of 725 lb.

(Staff photo by Stacy Franklin)

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Declining production, higher prices seen by Finney

(Continued from page 1)

result in a larger total cattle herd—and ultimately in more beef. Subsequently, in response to adverse economics brought on by excessive supplies, we have a phase where total numbers of cattle are reduced. A single phase of the long-term cycle may last for several years.

"We are now nearing the end of a period of expanding beef production. Most cattlemen have been losing money for much of the past three years, and this has resulted in liquidation or cutbacks in basic herds. Widespread drouth could further increase the herd liquidation—and beef supplies for consumers—in the short term. Otherwise, the basic trend is expected to be one of declining per capita beef supplies over the next few years.

"This will mean increases in average cattle and beef prices. Cattle prices simply have to get back to a point where they are higher than today's inflated production costs, and where cattlemen can begin to recoup their losses. If we don't experience some improvement soon, more producers will be forced out of the cattle business, and consumers eventually will find much less beef available, at much higher prices.

ABS directory now available

The 1976-77 issue of the American Breeders Service (ABS) Beef Sire Directory is now available.

The directory offers photos of 92 bulls in 19 breeds, with their latest performance and progeny data. It also summarizes progeny data on another 53 bulls.

New this year is the use of full color throughout the directory . . . the latest A.I. registration procedures and addresses of each purebred breed association in the United States and Canada . . . and . . . a Trait Leader's Guide for each breed.

The sire directory is available from the 1500 ABS representatives or from American Breeders Service.

HONORED CATTLEMAN—Kumen Gardner, Cedar City, beside Mrs. Gardner, displays plaque designating him as the Utah Future Farmer of America selection as Utah's "Cattleman of the Year." Presentation was made by officers of the Parowan FFA chapter, (left to right), David Burton, president; Kelly Evans and Richard Abbott. (Staff photo)

Steer corn ratio

The steer corn ratio for the week ended Dec. 31 was 16.9 compared to 17.5 the previous week and 17.8 a year ago.

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Joe Fletcher elected Pinzgauer Assn. prexy

Joe Fletcher, Sheridan, Wyo., was elected president of the American Pinzgauer Assn. at their third annual membership meeting according to the executive secretary of the APA, Emmett N. Carter, Norman, Okla. The meeting was held in Oklahoma City.

Other officers elected were Bethyl Bigge, Stockton, Kan., first vice president; Allen Larson, Stromsburg, Neb., second vice president, and Bud Bolinger, Belgrade, Mont., secretary.

Other board members are Matt Free, Dallas, Texas; Kermit Gardner, East Point, Ga.; Gary Kelsay, Red Oak, Iowa; Bob White, Monmouth, Ill., and James Womack, Gallatin, Tenn.

The highlight of the meeting was an educational talk by Dr. Richard Fromme, Oklahoma State University, Stillwater, who explained various alternatives of rotating cows in a crossbreeding program for more efficient beef production. He pointed out the necessity of considering the maternal characteristics as well as the paternal characteristics in a cross-breeding program. He also lectured on the importance of the different breed selections for a particular environment under which an individual may be operating.

Lance Fletcher, Sheridan, Wyo., reported on feedlot tests which indicated that for cattlemen to survive under present economic conditions, he must lower his cost of production. It was reported that a bull in a bull test station last year broke a 15-year ADG record for all breeds.

Allen Larson reported on feedlot tests at Shelby, Neb. With 90 Pinzgauer steers on test, they had an ADG of 3.25 lb. and cost per lb. of 38 cents. Chet Sinnema, Manhattan, Mont., had the top gaining animal on test which had a ADG of 4.82 lb. The best lot of animals was owned by Gary Dyer, Brady, Mont., and the best carcass was owned by Dr. Richard Kauk, also of Brady.

NEED THE BEST—"We will need the most able cattle representatives on the board to administer the Beef Research & Information Act, and we need an all-out push to pass the referendum," George Strathearn, Burlingame, Calif., told members of the Texas Cattle Feeders Assn. at the Amarillo convention. Strathearn is vice chairman of the Beef Development Taskforce. (Staff photo)

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15 more calves per 100 cows.—*Ohio State University.*
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8th Annual Nugget HEREFORD HERD BULL SALE

AT JOHN ASCUAGA'S NUGGET, SPARKS, NEVADA
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6:30-7:30 p.m.—Social Hour, Nugget Convention Center, Sparks
Thur., FEB. 3— 1 p.m.—Cocktails, Celebrity Room
2 p.m.—SALE, Celebrity Room
Dinner/Show: Seating at 6 p.m. TENNESSEE ERNIE FORD
14 HERD BULLS
11 HEIFERS
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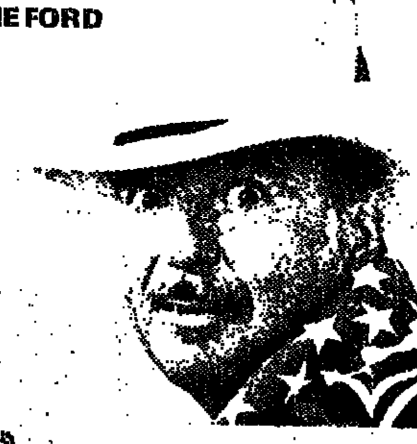
Consignors: Axtell Hereford Ranch, Axtell, Utah; Bar M Herefords, Savanna, Ill.; Bright Bros., Le Grand, Calif.; Ted R. Cooper Ranch, Paso Robles, Calif.; Harrell Hereford Ranch, Baker, Ore.; Jensen Bros., Logan, Utah; Arthur Kunde & Sons, Inc., Glen Ellen, Calif.; Malmgren Hereford Ranch, Gunnison, Utah; Mape's Hereford Ranch, Modesto, Calif., Oak Knoll Herefords, Santa Rosa, Calif.; Pruett-Wray Cattle Co., Sasabe, Ariz.; Shaw Hereford Ranch, Caldwell, Idaho; 26 Bar Ranch, Stanfield and Springerville, Ariz.; Venhuizen Herefords, Manhattan, Mont.

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Idaho Angus forums to seek 'answers that might help'

A special effort to seek "answers that might help" all segments of the cattle industry to make a profit in the coming months and years will be the basic theme of three cattlemen's meetings in Idaho sponsored by the Idaho and American Angus Assns. The evening events will be held in Moscow, Boise and Twin Falls starting at 7 p.m. and will include a panel program and discussion period.

The schedule is as follows:

Jan. 26—Moscow, at the Mark IV Restaurant in the Travelodge.

Jan. 28—Boise, at the Holiday Inn Airport, off Interstate 80.

Jan. 29—Twin Falls at the Holiday Inn.

Featured on the panel of industry related businesses at each meeting will be Bill Borror, owner of Tehama Angus Ranch, Gerber, Calif., representing the purebred seedstock producer. Ken Troutt, Boise, Idaho, rancher and sale auctioneer, will represent the sales and merchandising field at the Boise meeting along with a select commercial cattleman and feedlot operator. Other representatives of the sales field will be on the panels at the other meetings along with commercial cattlemen, feedlot operators, and representatives of the beef cattle industry.

In addition, Joe Freeman, owner of Freeman Angus Ranch, Baker, Ore., and a member of the American Angus Assn. board of directors, will be on the panel at the Moscow meeting and Dale Davis, owner of Rolling Rock Angus Ranch, Belgrade, Mont., and a member of the national Angus board of directors, will attend the meetings at Boise and Twin Falls. Panel moderator will be Jerry Morrow, director of regional managers for the American Angus Assn.

At a time in the industry when profit is hard to come by for all segments, the panel group of successful businessmen and ranchers will take a look at what has worked in their operations—and discuss their ideas for the future. The meetings will be very informal with plenty of time for questions and answers.

All interested purebred and commercial cattlemen are invited to attend.

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"We are confident that Cecil Andrus will represent an objective viewpoint on matters affecting this nation's resources."

These were the words of Floyd Myers Marsh, president of the National Wool Growers Assn., in response to President-elect Jimmy Carter's recent appointment of Governor Cecil D. Andrus of Idaho as United States Secretary of Interior.

The National Wool Growers Assn., in conjunction with the Idaho Wool Growers Assn., previously endorsed Governor Andrus for the interior position.

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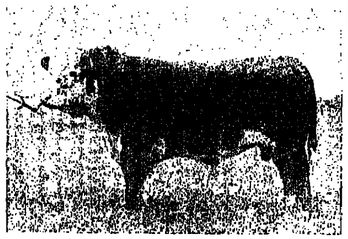

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VERNON VAN SICKLE, Mgr.
Star Route 1
Etna, Calif. 96027
916/467-9712

General policy for payment proposed under P&S Act

A package of regulations and statements of general policy aimed at insuring that sellers get paid for livestock they sell on a cash basis has been proposed under the Packers and Stockyards Act.

The proposed changes would implement and clarify the prompt payment and trust provisions included in amendments to the P&S Act which became effective Sept. 13.

The proposals were published in the Dec. 22 Federal Register and will be open for public comment until Feb. 20.

The amendments to the P&S Act require basically that payment for livestock purchased on a cash basis must be made by the close of the next business day. If the seller or his representative is not present to accept payment at the place of transfer of possession of the livestock, the purchaser must either wire transfer funds or place a check in the mail.

The amendments further require that livestock, inventories, proceeds and receivables of packers be held in trust to insure payment for livestock purchased on a cash basis. The seller waives his rights to the trust provision if he extends credit to the packer.

The proposed regulation relating to payment provides that:

• No packer, market agency or dealer may purchase livestock and make payment with a draft unless the seller agrees beforehand in writing to accept a draft;

• Packers, market agencies and dealers may not mail checks in payment for livestock purchased on a cash basis unless the seller agrees in writing to the arrangement before the purchase, or unless the seller or his representative is not present at the point of transfer of possession to receive payment in person;

• Any agreement to mail payment for livestock must be retained in the records of the packer, market agency or dealer for two years;

• No packer, market agency or dealer may dictate terms or manner of payment as a condition of his purchase of livestock;

• Any checks in payment for cash purchases of livestock that are mailed must be placed in the mail by the close of the next business day following transfer of possession. Payment for livestock purchased on a carcass or grade and weight basis must be made by the close of the next business day after the purchase price is determined. and,

• Agents using their own funds to pay for livestock purchased for a packer, market agency or dealer shall be paid in the same manner as sellers of livestock.

The statement of general policy relating to prompt payment for livestock makes clear that sellers of livestock may agree in writing to the mailing of a check within the prescribed time limit without this being considered to be an extension of credit.

The proposed regulation relating to the trust provision provides that no packer whose average annual livestock purchases exceed $500,000, or any market agency or dealer acting as the packer's agent, may purchase livestock on credit unless:

• The seller signs a credit agreement prior to the transaction, showing that he knows he is waiving his rights under the trust provision;

• The seller receives a copy of the credit agreement and the agreement is retained in the packer's records for two years. A copy of the required form of agreement is included in the regulation.

Payment for livestock by use of a draft by packers or their agent will be considered as a purchase on credit.

A statement of general policy outlines steps sellers may take to preserve their protection under the trust provision of the P&S Act if they are not paid for their livestock by a packer. Under this trust provision, a cash seller will lose his rights to the trust if he does not:

• Give written notice to the packer and file a copy with USDA within 30 days after payment was due if the packer fails to make payment, and,

• Give written notice to the packer and file a copy with USDA within 15 business days after he is notified that a check has not been honored.

Persons who wish to submit written data, views or arguments concerning the proposed regulations or statements of general policy must file these with the Hearing Clerk, USDA, Washington, D.C. 20250. These will be available for inspection by the public.

NAUGLE IS COMING TO . . .
Saturday, JANUARY 22
Bringing 2 BULLS
Both sired by BRITISHER 2080
He weighed 2790 lbs. when turned out this fall.
NAUGLE HEREFORD RANCH
WAYNE & KENNETH NAUGLE
Rt. 2 • NAMPA, IDAHO 83651
Wayne: 208/466-9075 Kenneth: 208/466-3789

6 CHAROLAIS BULLS
to JAN. 21
Polled-performance Tested Bulls
You can have size and ease of calving. Stop by our stalls at Red Bluff. Let us explain how to do it.
RAIL CANYON RANCH
Paul Downey
BOX 868, ADIN, CALIFORNIA 96006 • 916/299-3475

10 BIG PERFORMANCE HEREFORDS TO RED BLUFF—JAN. 22
They all are in the "Range Ready" division.
We won the champion pen-of-three for the past two years.
These will be the best we have ever consigned.
Also offering 30 two-year-old bulls at the ranch, along with a good selection of yearlings.
Moseman
HEREFORD RANCH
Registered and Commercial Herefords
(Formerly Crowe Herefords)
MILLVILLE, CALIF. 96062
Ranch Phone: 916/547-4488
Bill Wadley, Manager

The BIGGEST and the BEST are at
The West's First and Still Best
The cattleman's favorite source of well bred registered Quarter Horse Geldings
36th Annual Red Bluff Bull and Gelding Sale
January 19-22, 1977
Over 500 BULLS
JAN. 19-22
Consignors:
HEREFORDS
Arrow Ranches, Ferron, Utah
Axtell Hereford Ranch, Axtell, Utah
Floyd N. Bidwell, Cassel, Calif.
Bright Bros., LeGrand, Calif.
Broken Arrow Ranch, Woodside, Calif.
Campbell Bros. Herefords, Providence, Utah
Clayton XL Ranch, Nampa, Idaho
Crawford Hereford Ranch, Ferron, Utah
Curtice-Martin Herefords, Florence, Mont.
Earnest Hereford Ranch, McArthur, Calif.
Green Gulch Ranch, Reno, Nev.
Hoy Hereford Ranch, Weed, Calif.
Jenkins Herefords, Grants Pass, Ore.
Jensen Bros., Logan, Utah
Jeff Kunde, Glen Ellen, Calif.
Arthur Kunde & Sons, Inc., Glen Ellen, Calif.
Malmgren Herefords, Gunnison, Utah
Moseman Hereford Ranch, Millville, Calif.
Nader Agricultural Enterprises, Lincoln, Calif.
Naugle Hereford Ranch, Nampa, Idaho
Oak Knoll Herefords, Santa Rosa, Calif.
Pedretti Ranches, El Nido, Calif.
R.N. Pritchard, Manton, Calif.
Rancho del Sol, Inc., Etna, Calif.
Siskiyou Herefords, Etna, Calif.
Snow & Truman Hereford Ranch, Ferron, Utah
Stuart Herefords, Clarkston, Utah
Triple TTT Ranch, Orland, Calif.
Winterton Bros. Hereford Ranch, Roosevelt, Utah
Clair Winterton, Roosevelt, Utah
POLLED HEREFORDS
Ahl & Rocking S Bar Ranches, Santa Rosa, Calif.
Antonio Mountain Ranches, Petaluma, Calif.
Birdseye Polled Herefords, Lincoln, Calif.
Borden Polled Herefords, Sonoma, Calif.
Michael P. Borden, Sonoma, Calif.
Curtice-Martin Herefords, Florence, Mont.
Green Valley Ranch, Hickman, Calif.
Happy Valley Ranch, Susanville, Calif.
Moore Polled Herefords, Cottonwood, Calif.
Peaceful Valley Ranch, Corning, Calif.
Sanguinetti Polled Herefords, Farmington, Calif.
ANGUS
Ankony Shadow Isle, Loyalton, Calif.
Burton's Highland Meadows Ranch, Corvallis, Ore.
D.C. Crawford & Sons, Wasco, Calif.
Erica Valley Ranch, Gardnerville, Nev.
Glacier View Ranch, Rockport, Wash.
Hamilton Meadows, Chehalis, Wash.
Hilger's Angus Ranch, Middletown, Calif.
Lincoln Cattle Co., Hat Creek, Calif.
M V M Angus, Madeline, Calif.
Maddox Revolution Angus, Ashland, Ore.
Nebo Angus Ranch, Nephi, Utah
Pi Cattle Co., Corning, Calif.
Rancheria Angus, Hat Creek, Calif.
R.H. & Abigail Schmutz, Reno, Nev.
Simcoe Angus, Centerville, Wash.
BRANGUS
Ateco Tumbling W Ranch, Oakland, Calif.
G Bar L Brangus Ranch, Orland, Calif.
L and M Farms, Browns[illegible] Calif.
E.J. James, Lebanon, Or[illegible]
Lacomb Brangus Farms, [illegible]n, Ore.
Mission Bell Ranch, Cro[illegible]ng, Calif.
Tranquility Brangus Ran[illegible], Calif.
CHAROLAIS
Crosby Cattle Co., Cass[illegible]
Rail Canyon Ranch, Adi[illegible]
Shasta Charolais, Anderson, Calif.
SHORTHORNS
Behlen Shorthorn Ranch, [illegible] Calif.
Blue Star Ranch, Auburn, [illegible]ch,
Cottonwood Creek Short[illegible] Cottonwood, Calif.
Grain Belt Farms, Rearda[illegible]
Hoyt & Sons, Burns, Ore.
Lucky Clover Ranch, Alb[illegible]
Lyn Ranch, Merced, Calif.
McCreery's Shorthorns, [illegible]
Pieper Shorthorns, Arbo[illegible]
GELDINGS
Agric. Fnd., Calif. State U[illegible] Fresno, Calif.
Dave Alexander, Dos Pal[illegible]
Debbie Alexander, Dos P[illegible]
Maynard Alves, Bend, Or[illegible]
Richard Baxter, Le Gran[illegible]
Beverly J. Borlolo, Santa [illegible]
Stanley J. Branco, Mad[illegible]
Don Buttrey, Dos Palos, [illegible]
W.A. Campbell, Palo C[illegible]
Jack Chandler, Millville, [illegible]
Stephen Clark, Yuba Cit[illegible]
John Comb, Merced, Calif.
Albert Cotta, Dos Palos, Calif.
Frank DiUlio, Klamath Falls, Ore.
Finn & Brahs, Yreka, Calif.
Don Flanigan, Danville, Calif.
Harry M. Gardner, Merced, Calif.
Herbert Garms, Jr., Smith, Nev.
Gerald F. Herold, Santa Rosa, Calif.
Marian Howard, Live Oak, Calif.
Bill Hoyt, Merced, Calif.
Ray J. Hunt, Le Grand, Calif.
Robert C. Ingersoll, Pleasant Grove, Calif.
Hack Lambert, Red Bluff, Calif.
Winifred Latta, Gustine, Calif.
Randy Leighton, Salinas, Calif.
Numa McColn, Elk Creek, Calif.
Ted Melott, Palo Cedro, Calif.
Calvin Milhous, Nevada City, Calif.
Monty Milhous, Lookout, Calif.
Jack Nunes, Merced, Calif.
Herman Posch, Greenville, Calif.
Bud Price, Susanville, Calif.
L.L. Pritchett, Cottonwood, Calif.
Luther Reese, Yerington, Nev.
Ronald Richards, Le Grand, Calif.
Clem C. Smith, Sonoma, Calif.
Kathleen Smith, Carmel, Calif.
Starlight Ranch, Oakdale, Calif.
Terhel Farms, Inc., Colusa, Calif.
Wendy Tews, Visalia, Calif.
G.D. Turnbow Enterprises, Oakland, Calif.
Joe Wolter, Auburn, Calif.
Thomas H. Young, Jr., Wilton, Calif.
SCHEDULE OF EVENTS:
WEDNESDAY, JANUARY 19
8 a.m.—Sifting and grading Hereford bulls
THURSDAY, JANUARY 20
8 a.m.—Sifting and grading Angus, Brangus, Shorthorns and Charolais
1 p.m.—Sifting and grading geldings
6:30 p.m.—Hospitality night—everyone invited!
FRIDAY, JANUARY 21
8 a.m.—All geldings working under saddle
12 noon—Cowbelles luncheon
1 p.m.—Sale of Angus, Brangus, Shorthorns and Charolais
7 p.m.—Sale of geldings
9 p.m.—Western dance
SATURDAY, JANUARY 22
7 a.m.—Cowboy breakfast
10 a.m.—Sale of Herefords and Polled Herefords

'Capsules of Compliance' theme of Feb. 9 NFIA meet

The National Feed Ingredients Assn. will provide the opportunity to hear and comment on the viewpoints of FDA, AAFCO and industry experts concerning adherence to current and upcoming regulations at its mid-year meeting, Feb. 9-11, in Lincolnshire, Ill.

"Capsules for compliance - The Proper Dose of Federal Regulations" will include sessions on the new medicated feed GMP regulations, product recall, freedom of information and labeling, according to Mid-Year Program Chairman Dick Barry, Merck and Co., St. Louis, Mo.

Also to be part of the three-day program are medicated feed application requirements, the cooperative federal-state feed mill inspection program, FDA regulatory action and procedures, and a special session on insurance and the feed ingredient industry.

Featured speakers presenting the Food and Drug Administration view point are Dr. William B. Bixler, acting director of the Division of Animal Feeds, Bureau of Veterinary Medicine, and Herbert Friedlander, acting director of the Division of Compliance, Bureau of Veterinary Medicine.

The Assn. of American Feed Control Officials will be represented by Jeris Eikenberry, AAFCO president and Indiana State Feed Control Official.

Industry's viewpoint will be expressed during the program by H.C. "Bo" Eaton, executive vice president, Moorman Manufacturing Co.; Charles W. Klinger, government control manager, Central Soya Co.; Leroy Schilt, director of Corporate Regulatory Compliance, Ralston Purina Co., and James F. Mongiardo, attorney, Schering-Plough Corp.

Mid-year host committee chairman Vince Nielsen, Milk Specialties Co., Dundee, Ill., announced that an Expert Conference Center for individual appointments between program speakers and those in attendance will allow for specific company concerns and situations to be expressed as well as a personal exchange of viewpoints between industry and the experts.

Another feature at the mid-year meeting will be NFIA's eight section meetings—Animal Health, Feed Manufacturer, Liquid Feed, Manufacturers' Representative, Mineral Supply, Molasses & Liquid Ingredient, Specialty Ingredients, and Equipment.

Verbout named Oregon leader

Anne Verbout, a young Angus breeder and showman from Mulino, Ore., was reelected president of the Oregon Junior Angus Assn. at the group's annual meeting held in Portland. She was also selected as the state Angus queen for the coming year.

The vice president's post went to Robbie Thomas, Baker; the secretary-treasurer position to Merridee Smith, Beavercreek, and the reporter job to Tomalene Nagle, Tualatin.

Directors for the coming year include Rena Sola, Scappoose; Sandi Tapfer, Wilsonville; Ken Greib, Lexington, and Emily Stone, North Bend.

Selling
10 2-year-old Hereford bulls
at Red Bluff, Calif.
JANUARY 22
Brothers to our champion pens in past years.
Eldon & Bill Hoy
916/938-2145
HOY HEREFORDS RANCH
WEED, CALIFORNIA 96094

Oregon State Fair
Champion Hereford Bull
to sell at Red Bluff
SATURDAY, JANUARY 22
Jenkins Herefords is consigning
2 BIG BULLS
KJ PRINCE Dhu 41, Oregon State Fair Champion, 1st in his class at P.I. Weaning Index 114; yearling Index 116.
ALSO . . . KJ Command 44
Weaning Index 100; yearling Index 105.
JENKINS HEREFORDS
Keith Jenkins • 3775 Leonard Rd.
GRANTS PASS, OREGON 97526 • 503/479-3788

Coming to Red Bluff
from Grainbelt Farms
7 POLLED SHORTHORNS
Sired by Thomas Leader.
Selling Friday, Jan. 21 at the Red Bluff Shorthorn Bull Sale.
Large—Long—Strong
Typical Grainbelt breeding.
Ready for any range or any climate.
GRAINBELT FARMS
Keith Schulz
Rt. 1, Box 58
REARDAN, WA 99029
509/796-2361

MALMGREN
HEREFORDS
We'll be there
JAN. 19-22
. . . trying to win an unprecedented 3rd champion Hereford bull award in a row. We'll be offering 25 bulls—20 will be sons of HH Regal Lad 5A; one of the most prepotent sires in America today. We think this year's consignment is better than last year's in which three of our bulls graded one minus, another record for Malmgren.
FLASH! Our thanks to John Crook, Lincoln, Calif., for purchasing 1/4-semen interest in HH Regal Lad 5A for $10,000.
Also—be sure to see our consignments at Fallon, Reno and the Salina All Breeds Bulls Sale . . . and don't miss our herd bull prospect at the Nugget!
DWIGHT MALMGREN • 801/528-3126
P.O. BOX 342, 68 WEST 2nd STREET
GUNNISON, UTAH 84634

Carter farm team to face immediate woes

(Continued from page 1)

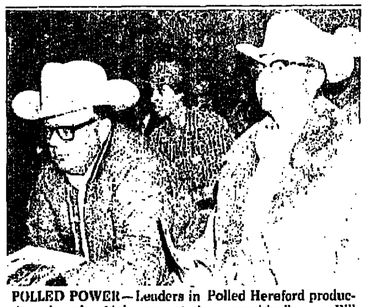
on a proposal to protect American sugar growers by reducing import quotas or other allied steps. A report on the issue will probably be made by the International Tariff Commission this month, and the White House will have 60 days to act on the commission's findings.

The new administration also must decide quickly on its possible participation in international negotiations on commodity trade agreements proposed by developing nations.

Another major trade decision involves the U.S. stance in trade liberalization talks in Geneva. A meeting there, probably in March, may decide whether the negotiations will link agricultural and industrial trade terms in a single package deal (a course favored by American farm groups).

Other upcoming issues include the possible lapse of the Agriculture Department's crop insurance Corp. if run out of money to pay for losses suffered by some farmer policyholders next spring unless it gets a supplemental appropriation.

Other areas needing fast attention include: dairy price supports, cotton checkoffs, school lunches, and compliance with a legal mandate to prepare by March 1 a study on plans for controlling the spread of Dutch elm disease.



POLLED POWER—Leaders in Polled Hereford production, though widely separated geographically, are Bill Wolfe, (left), Wolfe Hereford Ranch, Wallowa, Ore., and Chester Gullikson, Gullikson Polled Herefords, Bath, S.D. They're shown at the Oleson Ranches auction, Longmont, Colo., where Gullikson was a major female buyer. (Staff photo)

AJHA field day set July 28-29

The 1977 All-American Junior Hereford Field Day has been scheduled for July 28-29, at Granite Hills Hereford Ranch near Llano, Texas, according to a recent announcement by the American Junior Hereford Assn.

Among items of interest to be included on the program will be an educational discussion concerning feeder calf composition and structure, grading and other points of importance. A ranch tour of the registered and commercial operation at Granite Hills will also be on the agenda and will feature progeny of the herd sires including Grand Slam, B Stanway DP Lad 9C, Granite V Bar Rock, Granite Rock Jr. and several others. The national junior Hereford showmanship finals will also be incorporated into the program. The live animal evaluation contest will utilize total performance records as a selection criterion and will deviate from the exclusive use of four-head classes by including a pen bull class and a multiple-head selection class.

Merger vote to highlight ANCA confab

(Continued from page 1)

In addition, Finney pointed, three days of talks and panel discussions (Feb. 2-4) will include more educational information than ever before. All of this is aimed at helping the individual cattleman improve his own production, marketing and management performance.

The program on Thursday morning, Feb. 3, will include a series of talks by national leaders in beef production and marketing—showing cattlemen how they can take advantage of now and coming developments in the way of markets, management and production techniques. There also will be suggestions on how cattlemen jointly can help overcome cyclical problems and other problems plaguing the industry.

Among other educational events will be a series of seminars sponsored by ANCA committees—with panels of speakers presenting useful information on such subjects as the grain market outlook, effects of tax changes, the cattle outlook, electronic identification, foreign trade, effects of land use, regulations, herd health management, beef grading, and financing of operations involving public lands.

Your Lucky Day is FRIDAY
Jan. 21 at the Red Bluff
SHORTHORN BULL SALE
We are sending five bulls, three of them horned, to Red Bluff, where we have had champion Shorthorn bull SIX years in a row.
We are also sending six bulls to the Klamath Bull Sale where we have had the champion four years running, Jan. 29.
CONSISTENT QUALITY FROM
LUCKY CLOVER
SHORTHORN RANCH
Don Cardey, Atwater, Calif. • 209/358-5737

THE TRAILBLAZER
Nebo Angus Ranch sends 10 top bulls to Red Bluff again this year.
These are grandsons of CCC Trailblazer, the bull that sired so many winners for us throughout the West. Don't miss this year's consignment.
Nebo Angus Ranch
Nephi, Utah 84643
Orvil Andrews & Sons • 801/623-0533

SELLING 8 BULLS
AT RED BLUFF
FRIDAY, JANUARY 21
Sons of Camilla Wye 250C
and Ed Rene Streamline Eston
Also a Herd Sire Prospect
by Glenmere Blackman 30C.
Ready to work for you!
Contact . . .
Glacier View RANCH
ROCKPORT, WASHINGTON 98283
Bernard Hambleton, Owner • Ken Delbert, Mgr.
Star Route • 206/873-4841 or 873-4464

SIMCOE ANGUS RANCH
Returns to Red Bluff with
six half-brothers to last year's
Red Bluff Champion Angus Bull.
3 Singles and 1 Pen of three
Selling Friday January 21 at Red Bluff Angus Bull Sale.
Simcoe Angus Ranch
Howard and Patsy Palmer
Box 343, Centerville, Washington 98613
509/773-4575

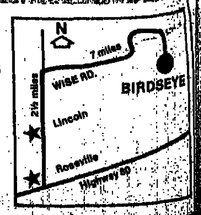
BEST OF MOORE'S BEST
to the BIG SALE of the West

A Pen of 3 and a Pen of 2 full age
2-year-old Polled Bulls . . . semen tested
THEY SELL JAN. 22
MOORE Polled Herefords IT
Route 1, Box 205
COTTONWOOD, CALIFORNIA 96022
R. M. "Budd" Moore, 916/347-3580
Jerry Wendland, Herdsman, 916/347-3827

14 Quality Range Bulls from Hamilton Meadows at the Red Bluff Angus Bull Sale Friday, Jan. 21
Ready to work
Meat-type Angus bulls.
HAMILTON MEADOWS
Hal Hamilton
1015 State Highway 6
Chehalis, WA 98532

SELLING TOP POLLED HEREFORDS
JAN. 22

birdseye polled herefords
THEY SELL!! 22 to 23 months old and weighing 1600 pounds
All are sons of RSM William Lamp 45B
4850 Wise Road
Lincoln, California 95648
916/645-1239



7 OK HEREFORDS
to the Red Bluff
Hereford Bull Sale
Sat., Jan. 22
ALL NOBILITY BREEDING
Our pen of three weigh over 1600 lbs.
Also selling a good pen of two and two singles.
Jim Bjornestad Michael A. Gregg, M.D.
Oak Knoll Herefords
The British Herefords with the OK Pedigrees
1643 Baird Rd SANTA ROSA, CALIF 95405
707/539-2563

Big rugged bulls
for over 20 years!
Crawford Herefords will, once again, be sending 13 of our top indexing bulls to the Red Bluff sale. They are all sons of the powerful RC 43 Mischief 18.
For dependability, quality and performance, it's Crawford Herefords.
Ferron, Utah • 801/384-2206
PAUL CRAWFORD

5 TOP
ANGUS BULLS
at
Red Bluff, Calif.
Friday, JANUARY 21
For 11 years we have had a champion at Red Bluff. Again we will be selling bulls of the same quality.
Also selling 6 good bulls at
KLAMATH FALLS SALE
JAN. 29 at KLAMATH FALLS, ORE.
Rancheria Angus
Elizabeth Elmhirst
916/335-2352
Hat Creek, California
96040

"CO13" SONS AND DAUGHTERS DO BREED
ON!!!

Undefeated winter heifer this past show season including two ROM shows. Three-quarters brothers to her dam sell at Red Bluff.
ELEVEN HEREFORDS
AND AT RENO
FIVE HEREFORDS
STUART HEREFORDS
CLARKSTON, UTAH 84305 • 801/563-5173

Selling
8
Saturday
JANUARY 22
HEREFORD BULLS
All full-aged bulls—
a blend of British and
Lucky Breeding.
Green Gulch RANCH
Jim Sanders, Mgr.
Frank Orr, Foreman
P.O. Box 320
Reno, Nevada
89504
702/329-8483

Advertise in Western Livestock Journal

Bull buyers!
Winterton Bros. will be consigning
to the following sales:
9 Bulls to Red Bluff
6 Bulls to Reno
9 Bulls to Fallon
We are proud to be consigning once again to the West's best sales. We think you'll like our improved quality.
This year's consignments are sired by Line One bulls and you'll like the growth, frame and weight per day of age.
Winterton Bros. Herefords
Kamas and Roosevelt, Utah • 801/783-4875

HIS FULL BROTHER SELLS!!
High selling Hereford bull at the 1976 Red Bluff Hereford Bull Sale.
Along with two single halter bulls by "Big Chuck," RC Mischief C4.
One single Descheemaeker bred halter bull and top pens of range ready Hereford bulls.
Also selling a herd sire prospect, one top heifer and a cow/calf pair at the Nugget, Feb. 3.
HEREFORDS Axtell
JAN. 22
Axtell, Utah 84621
801/528-3127

1 pen of three
1 pen of two
3 singles
to Red Bluff Bull Sale,
Friday, Jan. 21

Including a 1/2-brother to Burton's 1976 Cow Palace and P.I. champion heifer.
Several outstanding sons of Southolm Bar Lad 50D. 1/2-brothers in intermediate and Reserve intermediate champion bulls at the 1976 Arizona National Livestock Show. In 1975-76 show season the get of Southolm Bar Lad 50D won the get-of-sire class at six major shows shown, each time under a different judge.
Southolm Bar Lad 50D
ALL SOUND BREEDING ANIMALS • POSSIBLE HERD SIRE PROSPECTS.
Burton's
Highland Meadows
503/753-5672
Route 2, Box 215, Corvallis, Oregon 97330

The 'Gileads' Are Coming!

S GILEAD 166
S GILEAD 166
He sells at
JANUARY 22
His weight: 205 days 629 lbs.
365 days 1019 lbs.
December 13, 1976 weight: 1935 lbs.
His height 56.5 inches.
He was grand and champion or reserve at nine shows.
ALSO SELLING:
S Gilead 235, a spring yearling from our show herd, and S Gilead 244, a summer yearling.
SANGUINETTI POLLED HEREFORDS
BILL SANGUINETTI—Star Rt., Box 17, Farmington, Calif. 95230
209/886-5572
J. G. "BUD" SANGUINETTI—724 No. Baker St., Stockton, Calif. 95203
209/464-4269

Market Roundup:

Did feeders' grain hedge alter price?

CATTLE PRICES RESPONDED briefly while packers filled a few holiday holes in beef, and to dramatic jump in the price of hogs, as well. But unusually stiff competition from pork and poultry limited the gains in cattle and beef, and set the market adrift in lateral fashion once again.

Substantial pressure was apparently put on the beef carcass market as a major packing firm reportedly put large amounts of their boxed beef inventory on the market. At present one finds feedlots rather current on the one side, and packers on a more selected kill, on the other.

Arizona mostly choice steers $41-42; good-choice $40-41.75; mostly good $39.50-40.50. Good-choice heifers $38-38.50; good $35. California mostly choice steers $41-41.50; choice over 1100 lb. $40-41; good-choice $40-41; good $39.50-40. Choice heifers $39. Washington choice steers $38.50-39; weights over 1200 lb. $38. Choice heifers $36.50-37.50, bulk $37.

OREGON CHOICE STEERS $39.50-40, most sales from Southern Oregon to California packers. Choice heifers $37. Idaho, Utah, Nevada choice steers $38.50-40; good-choice $36.75. Choice heifers $37.50; good-choice $36.50.

Montana sales limited to scattered forced sales slaughter heifers $1-1.50 lower than before holiday period. Mostly choice heifers $36-37. Wyoming, Nebraska, Dakotas choice steers $38-40; weights over 1150 lb. largely $37.50-39. Choice heifers $37.50-39.25.

Colorado choice steers $39-40; good-choice Holsteins 1300 lb. $35.50. Choice heifers $37.50-38, few to $38.35; high-good $37. Kansas choice steers $39-40; mostly choice $39-39.50. Choice heifers $37.50-38, few $38.25; good-choice $37.25. Texas, Oklahoma good-choice steers $38.50, but not enough sold to fully test trend. Mostly choice heifers $37-37.50.

UTILITY-COMMERCIAL SLAUGHTER cows $23-26.50, few $27; cutter $21-24.50. Colorado canner-cutter cow beef $49-50; San Francisco $49-50; utility boning at Portland $48-49. Choice steer carcasses in Colorado trade $57.50-66; Panhandle $66-67; San Francisco $61.50-68; Portland $63-64.50. Colorado choice heifer beef $58-62.75; Panhandle $58.75; San Francisco $61; Portland $61-62.50.

California choice feeder steers 600-750 lb. $34-36; good Holsteins 450-625 lb. $28. Washington choice steers 700-800 lb. $33.50-34; heifers 650 lb. $28. Laid into lots from out of state, including Canada, choice steers 625 lb. $35.50; 675 lb. $35; 750 lb. $34.50. Choice heifers 625 lb. $30. Oregon choice steers 625-675 lb. $34.25-35. Choice 625 lb. heifers $29.25.

Wyoming choice-prime steers 375-485 lb. $41.25-43.60. Choice 400-475 lb. $34.50-41; choice-prime 600-700 lb. $37-37.70; 750-880 lb. $34.75-35.50. Choice-prime heifers 375-460 lb. $34.50-35.25; choice 350 lb. $33.25-33.75; choice-prime 500-600 lb. $33-33.90; choice 600-825 lb. $29.50-31.50, moderately fleshed to $33.50.

KANSAS CHOICE STEERS 350-500 lb. $37.25-40; 500-600 lb. $36.20-39.75; 600-700 lb. $36-37.90; 700-800 lb. $35.40-36.90; 800-950 lb. $35.10-36.30. Choice heifers 300-500 lb. $32-36; 500-600 lb. $31.50-34.70; 600-700 lb. $31.50-33.10; 700-735 lb. $31.50-32.90. Texas choice steers 200-300 lb. $41-43; 300-400 lb. $38-41; 400-600 lb. $35-38.20; 600-700 lb. $35-36.25; 700-850 lb. $34.25-36.30. Choice heifers 300-400 lb. $28-29.50; 400-600 lb. $27.50-29.70; 500-700 lb. $27-29.50.

Slaughter lambs were steady to $1.50 higher. Choice-prime 90-110 lb. shorn lambs No. 2 to fall shorn pelts $50.75-51; wooled offerings $48-50.25. Cull-good slaughter ewes $5-10. Midwest choice-fancy 60-90 lb. feeder lambs $46.50-55.

AT TERMINAL CENTERS U.S. 1-3 200-240 lb. barrows-gilts brought $38.50-39.50, after bringing well over $40 in trading before the old-year closed. In direct trade early in the new year markets in east $37-38, west of Mississippi River $36-37.

U.S. 1-3 270-330 lb. sows in Midwest $28-29.50. At Ft. Worth 300-600 lb. sows $27-28. Boars 300-600 lb. $17; 160-220 lb. $25.

Sioux Falls, S.D., feeder pigs each, U.S. 1-2 15-20 lb. $15.50-20; 20-30 lb. $20-25.50; 30-40 lb. $22-29; 40-50 lb. $24-31.50; 50-60 lb. $29-34; 60-70 lb. $30-35.50; 70-110 lb. $35-41.50. U.S. 1-3 30-50 lb. $17.50-24; 65 lb. $27.

Perhaps the question most asked is that with hog prices advancing so sharply at the close of 1976, why not cattle?

THE ANSWER NATURALLY rests on the competitive posture favoring pork at the retail level. Still, there are many second thoughts on just how much money feeders can be losing with their continued impetus to place surprisingly large numbers on feed. They couldn't be doing it if every head pumped out is showing a loss.

Perhaps the answer is in the golden opportunity presented feeders in acquiring cheap feed on forward contracting or Board of Trade hedging during the record fall harvests. It is possible, then, that the question of a real price trend could remain unresolved until Feb. 2 when USDA issues its January report.

Large numbers of yearling cattle will be popping up from January through March and will most likely be sold for slaughter. Heavier weights on slaughter cattle as well as unexpectedly sustained non-fed and breeding stock liquidation is resulting in continued meat production in excess of a year earlier.

GLEN RICHARDSON

Weekly Feeder Cattle Average Price & Weight
Week ending Dec. 31

	Steers		Heifers	
	Wt.	Price	Wt.	Price
St. Louis	735	$34.75	642	$29.21
Omaha	743	38.28	633	32.40
Kansas City	762	34.32	655	30.11
Oklahoma City	664	33.72	549	26.18
Sioux City	863	35.76	662	32.45
Sioux Falls	757	34.54	738	32.41
St. Joseph	744	29.53	653	30.01
St. Paul	763	29.53	673	25.75
8 Mkt. Avg.	754	34.32	650	29.82
Week ago	715	34.88	629	29.62
Year ago	718	34.27	617	28.43

	Steer calves		Heifer calves	
	Wt.	Price	Wt.	Price
St. Louis	433	$32.88	436	$26.65
Omaha	407	41.36	424	37.59
Kansas City	420	35.76	404	29.12
Oklahoma City	440	35.54	390	27.88
Sioux City	357	35.71	374	34.59
Sioux Falls	416	36.08	408	33.19
St. Joseph	449	34.09	406	29.55
St. Paul	411	29.08	430	30.20
8 Mkt. Avg.	417	35.07	409	31.08
Week ago	427	35.36	403	29.88
Year ago	410	32.30	425	25.94

Australian devaluation may not hurt U.S. trade

Recent currency devaluations by Australia and New Zealand, aimed in part at gaining a competitive edge for farm exports, are not expected to affect U.S. farm exports too severely.

Most of the products that might benefit from devaluation either have high Australian support prices that will still restrict sales or are subject to import quota systems in other countries where devaluation cannot influence shipments.

Meat imports, for example, are limited by voluntary restraint agreements with the U.S.

Australian grain, however, might benefit from devaluation at U.S. expense. Australia is the world's third largest exporter of wheat, usually exporting nearly 25% as much as the U.S. Competition from Australia is especially keen in Japan, Iran, Indonesia, the Philippines, the People's Republic of China and other Far East wheat importers.

From the current harvest, Australia is expected to export about 8.5 million tons of wheat, of which 3.75 million already has been committed under previously negotiated agreements. With the world wheat market facing plentiful supplies and with declining world market prices since mid-1976, the Australian Wheat Board is aggressively promoting Australian wheat.

Coming Events

LIVESTOCK EVENTS

Jan. 14-22—National Western Stock Show, Denver, Colo.
Jan. 26-Feb. 6—Southwestern Exposition & Fat Stock Show, Ft. Worth, Texas.
Feb. 2—Nevada-California Beef Conference, Sparks, Nev.

Coming Auctions

BEEF CATTLE AUCTIONS

Jan. 10—Idaho Angus Assn. Bull Sale, Caldwell.
Jan. 11—Valley Hi & Wood Ranches Angus, Caldwell, Idaho.
Jan. 14—North American Limousin Sale, Denver, Colo.
Jan. 14—Beef Friesian Society Sale, Denver, Colo.
Jan. 15—Denver Chianina Bull Sale, Denver, Colo.
Jan. 15—Red Sunday Red Angus Sale, Denver, Colo.
Jan. 17—National Western Tarentaise Sale, Denver, Colo.
Jan. 17—National Western Shorthorn Sale, Denver, Colo.
Jan. 17—American Blonde d'Aquitaine Sale, Denver, Colo.
Jan. 18—Grand Champion, Res. Champion, Junior Prize Winning Steers, Denver, Colo.
Jan. 18—Bison-Hybrid Sale, Denver, Colo.
Jan. 19—National Western Show Feeder Cattle, Denver, Colo.
Jan. 19—Junior Barrows and Wethers, Denver, Colo.
Jan. 19—Top of the World Pinzgauer Sale, Denver, Colo.
Jan. 19—Charolais Female Sale, Denver, Colo.
Jan. 19-22—Red Bluff Bull Sale, Red Bluff, Calif.
Jan. 20—American Salers Sale, Denver, Colo.
Jan. 21—American Murray Grey Assn., Denver, Colo.
Jan. 21—American Gelbvieh Association Sale, Denver, Colo.
Jan. 21 — National Galloway Sale, Denver, Colo.
Jan. 21 — National Western Maine-Anjou Sale, Denver, Colo.
Jan. 21—Mountain & Plains Texas Longhorn Sale, Denver, Colo.
Jan. 22—National Western Santa Gertrudis Sale, Denver, Colo.
Jan. 25—Lettunich & Sons Angus, Payette, Idaho.
Jan. 28—Leo Woodbury Herefords, Weiser, Idaho.
Jan. 29—Klamath Falls All Breed Bull Sale, Klamath Falls, Ore.
Jan. 31—Horn Herefords, Hermiston, Ore.

* * *

Old quarterbacks never die, they just pass away.

Flavorland sells Omaha, Neb. plant

Flavorland Industries, has confirmed the sale of its Omaha, Neb. packing plant to Dubuque Packing Co., Dubuque, Iowa. The sale price was not revealed.

The plant, which employs about 100 persons, has been closed since Dec. 1 when the butcher's union went on strike.

Flavorland said it would not reopen the Omaha plant, nor its plants in Sioux City and Sergeant Bluff, Iowa.

Flavorland recently moved its headquarters to Denver, Colo. The plant, Colorado Beef Processors, has a capacity of 1000 head of cattle per day. Company officials would not say whether they would be expanding operations in Denver.

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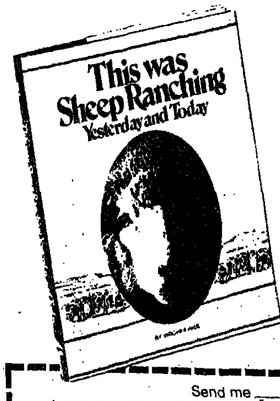

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EMPLOYMENT WANTED 1

FOREMAN/MANAGER—Lifetime ranching experience. A.I., preg. testing, calving, practical vet., etc. Purebred, commercial. Good references. Write Ad Dept. 619 c/o WLJ.

MARRIED MAN, 28, seeking assistant manager or similar position with commercial cattle operation. Raised on a mountain ranch, degree in Nutrition, resume available. Tom Tippett, Rt. 1, Box 101, Ritzville, WA 99169. 509/982-2273.

HELP WANTED 2

RANCH CARETAKER NEEDED for small purebred cattle ranch. Experience in irrigation and farm equipment necessary. Trailer and utilities furnished. 213/321-5440.

FEEDMILL MAINTENANCE FOREMAN. Must have knowledge of steam rolling and be able to initiate preventative maintenance program. Northwest location. Write Ad Dept. 609 c/o WLJ.

COWBOY WANTED FOR cow/calf operation. Experience preferred for calving, practical vet, ranch repairs, etc. Salary plus home furnished and fringe benefits. In Colorado Springs area. Write Ad Dept. 610 c/o WLJ.

EXPERIENCED WORKING FOREMAN for small western Nevada cattle outfit. Commercial cow/calf, small purebred herd, some horses. Must be expert flood irrigator, machinery maintenance. Interest in developing purebred herd. Phone: 702/782-4493, evenings.

HELP WANTED 2

WAGES TO SUPPLEMENT retirement income. House with utilities. 80 acres summer irrigation. Winter feeding. Small southern Oregon cow/calf operation. Light ranch repairs, machinery maintenance. Write Ad Dept. 615 c/o WLJ.

WANTED: EXPERIENCED all around married man to help with farming and beef cattle operation. Mechanical knowledge also desirable. Double wide 4 bedroom, 2 bath, newer mobile home, garden space and utilities paid. Southeastern Idaho. Send references and salary desired to Ad Dept. 612 c/o WLJ.

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CATTLE 5

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Top performing two-year-old sons of Franchester of Wye.
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Ken Knievel 303/493-3529

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CATTLE 5

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HOLSTEIN SPRINGING heifers, open and bred heifers. Holstein and beef cross calves, 2 to 24 weeks old. Delivered to your farm on approval. Hrdlicka Bros., Rt. 7, Chippewa Falls, WI 54729. 715/723-1171; office, 723-9186; residence.

CATTLE 5

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HORSES, JACKS, MULES 8

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Paint Jack, stands 13½ hands, at stud.
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DOGS 9

REGISTERED QUEENSLAND Blue Heeler pups. Excellent stock dogs. Mrs. Richard Glaser, Roseville, Calif., 916/783-9464.

REGISTERED AUSTRALIAN cattle dog (Queensland Blue Heelers) pups. From imported and good working stock. Guaranteed to work. Papal's, Star Rt., Box 179, Winston, OR 97496. 503/679-8870.

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DOGS 9

KARRAWARRA USA KELPIE stud. World's most versatile stock dog. Pups and information available. J.H. Woolsey, Jr., DVM, 910 Fresno Ave., Santa Rosa, CA 95401. 707/545-3909.

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LIVESTOCK WANTED 11

BUYING FALL PAIRS, Hereford or Black Baldie. Peter Berghan, 509/448-0901.

FEEDLOTS 12

FOR SALE: CENTRAL Oregon feedlot, 6000 head capacity full. By owner. Phone: 503/475-3846 or eves., 503/475-3189.

CAUGHT BY THE DROUGHT? We can help with a low cost maintenance cow ration. Bring in your cows and we'll AI them or you can use your own bull. Also specializing in growing rations for feeder cattle and Holstein heifers. Call: Bunky Giles, Cal King Feedlot, Lemoore, Calif., 209/924-5351.

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Realtors-Managers
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Equipment Leasing • Auctioneering
209/704-1000
P.O. Box 669
Porterville, CA 93257
In Northern California
Call: Bo Lacquo
916/865-5105 or 086-3128
154 East Walker
Orland, CA 95963

PURCHASERS PAY SALES COST
If you have been thinking about selling your ranch or if you are looking for that special ranch contact me:
Jim McNeil
SAGE BRUSH REALTY
627 Southwest Highland
Redmond, OR 97756
Off: 503/548-8347, 548-8945
503/382-4567
Morning and Evenings

Arnold Agency
600 Ac. prime farm land Fresno Co., $1600 per ac. Terms available.
3000 Ac. grain land Merced Co. Suitable for trees, vines, etc. $525 per ac.
11,600 Ac. foothill cattle ranch Madera Co. Lots of water. Very good improvements. Call for details.
180 Ac. oranges Madera Co. 40 ac. valencias, 120 ac. Navels. High yielding young orchard.
ARNOLD AGENCY
Madera, CA 93637
Madera 209/674-2441
Eves. 209/439-1687
Marysville 916/742-0726
Eves., Atwater 209/358-8690
Eves., Red Bluff 916/527-1573

AUCTIONS 10

AMERICAN BUFFALO ASSOCIATION AUCTION
at
K & R Livestock Comm. Co.
JANUARY 19 • 1:00 p.m.
See Our Ad On Page 4

PACIFIC Farms, Ranches 13

NORTHERN CALIFORNIA RANCH
200 acre dry land ranch, 130 acres presently farmed. New 3 bedroom, 2-story, well-insulated home. Domestic well. 2000' airstrip. Excellent recreational potential. $100,000.
Criss & Allen Realtors, Inc.
P.O. Box 205 • Macdoel, CA 96058
PH: 916/398-4274

FOOTHILL RANCH: 115 acres, home, barn, fenced, irrigation water. Butte County. Brochure available. St. Martin Realty, 916/742-1344.

CATTLE RANCH
Carrying 1700 cow units. More than 8,000 acres with 2,000 acres under irrigation. 9 miles lakeshore front on west side of Goose Lake in southeastern Oregon. By owner: 209/723-8921.

Bob Kostitz 916/087-8009
WESTERN RANCHES
P.O. Box 33
Willow, CA 95693
(10 mi. SE of Sacto)
• We sell cattle-grain-row crop ranches.
• Calif., Nevada, Oregon or Idaho.
• Brokers/salesman cooperation invited.
• We believe you'll like our efforts.

CATTLE RANCH WITH CASH CROPS
2600 deeded acres, 500 A in crops, 350 AU BLM permit for 7 months, 500 A potential cropland. Full set of farm buildings, located in southeastern Oregon. $480,000. Call or write: Burt Carder, TIMBERLINE & TAYLOR REALTY, 305 NE Greenwood Ave., Bend, OR 97701. 503/382-3300, days; 503/389-1081, eves.

$$$$$$
Money's precious. Advertisers need to know when there's is well spent. Tell them you saw them ad in WLJ.

RANCHES
435 ACRE ranch—268 acres flood irrigated, plus 145 acres ready for development. Older home & good outbuildings.
PRICE: $215,000, refinance.
152 ACRE diversified ranch—80 acres under wheel lines, balance flood irrigated. Nice home, good outbuildings, irrigation equipment and some farm equipment included in sale.
PRICE: $150,000, cash or refinance.
348 ACRE sheep ranch—running 900 ewes at present, adaptable to cattle or diversification. Nice home, hay barn, barn, corrals, mobile home and full line of farm equipment included in sale.
PRICE: $250,000, terms by owner.
4000 ACRE mountain meadow & cut over timber land, includes merchantable timber, irrigation well, excellent deer hunting and trout fishing. National Forest permits to be transferred at closing (subject to approval of U.S.N.F.).
PRICE: $400,000, terms by owner.
2100 ACRE ranch running 600 + cows now, on a year round basis. Three sets of buildings, two sets of corrals, haybarns and complete line of ranch equipment included in sale. Abundant water for irrigation.
PRICE: $900,000.
HORTON RANCH REALTY
Robert L. Horton, Broker
4052 S. Sixth St.
Klamath Falls, OR 97601
503/882-5679 • Res., 884-0062
503/883-2239 • Mobile 814

SOUTHEASTERN OREGON
Large Ranches For Sale
1. 4620 Deeded acres, 2789 irrigated plus 2940 supplemental water. Alfalfa, grain, irrigated pasture, cattle. Well diversified farm and ranch with excellent depreciation schedule. Price: $1,755,000; 25% down. Good terms on balance. Estate to settle, with corporate stockholder interest.
2. 13,400 Acres deeded with Forest and BLM permits. 1720 acres irrigated with 635 acres alfalfa, 1405 acres meadow, balance pasture and timber land. Will support 900 head cows plus bulls, summer and winter. Has full line of equipment. Price: $1,005,000.
3. 24,130 Deeded acres. This is an excellent summer/winter cow ranch. 3823 acres irrigated. Classified as a cow/calf, yearling operation. Full line of equipment. $2,600,000.
4. 1200 Acres. 800 irrigated—wheat, barley, hay. Price: $400,000.
5. Summer irrigated pasture, pasture for rent. 1200 steers (4½-5 months).

FAVELL-UTLEY CORPORATION
120 E Street North • Lakeview, OR 97630
PHONE: 503/947-2161

PACIFIC Farms, Ranches 13

OREGON • JOHN DAY COUNTRY

A CATTLEMAN'S RANCH meeting the demands of today's needs—
Location, Condition, Price, Terms and Diversification.

May we invite your attention to the following oldtime reputation cattle ranch:

- **RUNS 1,000 HEAD** on cow/calf basis or 700 cows + steers + heifers to three years.
- **12,255 DEEDED ACRES**—Critically important with today's trends.
- **14,000 ACRES BLM**—Controlled through water on deeded land.
- **2,500 ACRES** presently leased from timber company—Originally 10 year lease, 5 years remaining.
- **LAND IS CONTAINED** in one large block providing easy movement of cattle, no hauling required.
- **CLIMATE**—Exceptionally mild winters, pleasant summers.
- **LOW ELEVATION**—Approx. 1900' at headquarters—Elevation at summer timber pastures approx. 5,000'.
- **LONG GROWING SEASON**—Approximately 190 days.
- **RAINFALL**—14" to 18" in higher elevations.
- **HAY**—Growing alfalfa, grass and oat hay (can raise 2 crops of oat hay on the same ground in the same season.
- **IRRIGATION**—Approx. 700 acres (several hundred more acres could be developed at low cost).
- **FREE WATER**—John Day River flows through ranch for 6½ miles.
- **RANGE WATER**—Abundant water over entire range—Over 70 developed springs + numerous creeks.
- **IMPROVEMENTS**—Well constructed, large 6 bedroom, attractive older owners home + several employees homes. All in excellent condition surrounded by attractive gardens, fruit trees, apples, peaches, pears, apricots, plums, grapes.
- **SEVERAL BARNS**—Complete corrals, scales, etc.
- **SCHOOLS**—School bus to door.
- **HUNTING and FISHING**—Deer, elk, trout, birds, in abundance.
- **GOOD SET OF** young Hereford cows at market price.
- **LOW TAXES**—$5,100.
- **PRICE**—$1,225,000—Owner will finance at popular interest rates.

Call or Write: DICK ELLIOTT
ARNIE SWARENS TOWN & COUNTRY REALTY
P.O. Box 587 • Bend, Oregon 97701
PH: 503/382-3333 • 503/382-3672, Evenings

TOP QUALITY: 13,500 acre winter feed ranch, in the hills west of Sacramento. Fenced, cross-fenced, springs, ponds, seasonal streams. Two dwellings, good corrals, on level paved road. About 150 acres OK for dryfarm oats, wheat, barley. Price: $155 per acre, flexible seller terms BILL FRYER at Associated Brokers, 2319 K Street, Sacramento, CA 95816. 916/443-4656

CENTRAL OREGON
720 versatile acres. 275 head cattle Hay fields. 345 ac. free water. Excellent registered cattle operation. Very good buildings and fences, full line of haying equipment. Contact:
TRICO Realty, Inc.
2514 N.E 1st St. • Bend, OR 97701
503/389-5678 or
Forrest Smith 389-3234

SOUTHERN OREGON

820 acres with 450 irrigated. 300 acres of alfalfa was planted in 1976. Has 90 acres of irrigated pasture and potential to develop more farm land. Two homes and other improvements. $475,000.

BRUCE OWENS REALTOR
520 Klamath Ave. • Klamath Falls, Oregon 97601
Office: 503/884-3128 Eves. John Cameron 503/882-8538

Classified Ads Really Work . . .
Let Them Work For You!

★ ★ RIVERSIDE COUNTY ★ ★
40 Acres Valencias plus 40 acres vacant land Valencias show excellent care and are very heavy producers. This property is in the agricultural preserve for sensible taxes and is located away from development. Present loan can be assumed. Full price $270,000.

For further information please call
Ernest Eckhoff. Evenings and week-ends
714/633-6974.
ECKHOFF AND ASSOCIATES, INC.
Real Estate Brokers
1818 W. Chapman Ave. • P.O. Box 267 • Orange, CA 92668
714/532-2638 • 541-2621

INTERMOUNTAIN Farms, Ranches 13

149,880 DEEDED ACRES
At $35 per acre. Excellent cattle ranch located at the base of the STEEN'S mountains. Adjudicated first water rights starting in 1879. 8,000 acres of irrigated meadows. 17,500 AUM's Capacity approximately 7,500 head. 5,000 cows & 700 replacement heifers available at market price. 10,000 acres of flat land available for development by additional wells. Assumable mortgage of $3,200,000.
FENWICK REAL ESTATE
Owyhee Hotel
Boise, Idaho 83702
208/342-6473

TRY CLASS ADS

INTERMOUNTAIN Farms, Ranches 13

FOR RANCHES—Cook Real Estate, Box 127, Salmon, ID 83467. Phone: 208/756-2524.

FARMS AND RANCHES
Free Brochures on Request
Don Withers/Bill Knipe
Ranch Brokers
ROBISON REALTY, INC.
Dial 208/345-3163, day/night
Suite 715, Bank of Idaho Bldg.
POB 2816, Boise, ID 83701

SELL OR TRADE: 200 head cow outfit, winter range and meadows for summer—for well improved eighty acres. Write: P.O. Box 170, Silver Peak, NV 89047.

FOR THE MAN WHO DEMANDS THE FINEST: 1200 hd. unit, near Elko, abundant water, stocked and available at market. Ranch and equipment, $1,250,000.
NEVADA: Good, solid 2000 head unit, $650 per unit. 3 generation family ranch. Meadow and high mountain summers; desert winters. No winter feeding of grown stock. All contiguous, individual grazing. Over 5000 acre meadow.
ROBISON REALTY & INSURANCE CO., REALTOR
475 South Arlington • Reno, NV 89501 • 702/329-9268
After 5:00 p.m. or weekends, Mel A. Robison 322-7832

SOUTHWESTERN IDAHO RANCH

2,547 ACRES located in Canyon County, Idaho. This county is one of the top agricultural Counties in the nation About 1,100 acres are irrigated with pivots, handlines and some gravity irrigation with about 500 acres or more that can be developed and irrigated. There are about 1,700 miners inches of water for this property or 34 cubic feet per second from the Snake River. A private lake and irrigation wells. The private lake is stocked with crappie and bass and about 5 miles of the Snake River runs by the property. The ranch has raised potatoes, corn, small grains and is presently in pasture, alfalfa and plow ground. The property offers many choices, it's best and highest use being a cattle ranch that would run from 1,000 to 1,200 cows or grass yearlings. The owners say there is a good chance that a Hydro Electric Dam will be built on the Snake River with the lake from the dam flooding very little of the property. A geothermal lease goes with the property. Improvements are 2 nice mobile homes, 2 small employee homes, office, shop, machine shed, horse barn with tack room and a feedlot for approximately 450 head, an asphalt slab for silage storage, grain storage plus other amenities. Compare the price of $800,000 with a mountain of desert ranch where one most depends on Federal land, in most cases, and you will agree that this is a buy.
HEDRICK & BODINE REALTY • 208/376-0021
1154 North Orchard • Boise, Idaho 83704
Call: Bill Gunning 468-4415 • Ken Nelson 466-9160

PACIFIC Farms, Ranches 13

INTERMOUNTAIN Farms, Ranches 13

ALL AMERICAN REALTY
Nampa, Idaho
Idaho Row Crop
Finest farm Boise area. Approx. 20 min. downtown Boise. Farming approx. 1500 acres. Asking $2,500,000, terms or exchange. $1,300,000 depreciable improvements (homes, bldgs., irrigation equip.). Yields 115 bushels grain, 375 sack potatoes, better than 60% one's and two's.

Bruneau Area
Beautiful. Approx. 667 acres row crop adjacent to Snake River. Pumping from Snake River. Includes all pumps, mainlines and pipe. A "turnkey" operation. $600,000, terms.

Eagle Area
10 min. from Boise. Approx. 650 acres, beautiful $100,000 home, pasture ranch, approx. 350 irrigable. Zoned for 5 acre ranchettes, every acre lovely view. Investors pay special attention! $900,000, terms.

Cow Valley
Approx. 2700 acres, approx. 1400 acres irrigated, wheels and aerials. This ranch directly over an underground lake pumping from 50 feet. Approx. 700 acres of dry land farming Crops: Seed potatoes, hay (19.5 protein), seed alfalfa. Irrigation equipment, shop, etc. on this ranch worth well in excess $750,000. $1,750,000, terms or exchange.

Murphy
Approx. 650 acres, approx. 500 irrigated, 145 to 180 day growing season, very good soil, 140 acres of bunch grass pasture, irrigated with wheel lines and 2 aerials, near Snake River. $625,000, terms.

Broker cooperation Invited
Farm and Land Dept.
1406 N. Midland • Nampa, ID 83651
PH: 208/466-4666 • Eves. 376-5151

MOUNTAIN Farms, Ranches 13

Under $89 Per Acre!
Working ranch in Montana covering 4,990 deeded acres! Joins interstate highway for 6 miles, fronts another highway for 6 miles. 1,000 acres could be farmed. 390 acres improved pasture. Also 1,600 additional leased acres 6 miles of creek, 16,000-ft. of pipeline for year-round water, 2 large ponds, developed spring. Will run 220 mother cows, replacement heifers and carry the increase over winter. 2 sets of improvements. New corrals, small feedlot. Lots of new fence! Old-time ranch in easy winter country at $440,000, excellent owner financing at 7½ percent interest.

Announcing .. New .. Free 260-page SPRING 1977 Catalog! Describes over 2,500 top values in 39 states.

Visit our booth at the Denver Stock Show.

UNITED FARM AGENCY
404-LJ Rolinick Bldg.,
222 Milwaukee,
Denver, Colo. 80206
Ph. TOLL-FREE:
1-800-821-2599
Ph. Hrs: Mon-Fri. 7 a.m. to 6 p.m.
Sat. & Sun. 8 a.m. to 3 p.m.

Advertise in Western Livestock Journal

PLAINS Farms, Ranches 13

FARM LAND FOR SALE
380 acres in eastern So. Dak. Good buildings, ten miles from town of 16,000 population $400 per acre, approx. one-third down, balance on contract for deed at 8% int. per annum, available Jan. 1977. Lantsberger Realty, Route 3, Watertown, SD 57201. Phone: 605/886-2385.

CATTLE RANCHES, STOCK FARMS, TILLABLE LAND. I cover the Midwest like the morning dew. Can handle all your needs up to $15 million. Call collect for personal discussion at 417/683-2018, day or night or write: Jerry Mullin, Broker, Mullin Farm and Ranch Agency, P.O. Box 24, Ava, MO 65608. Licensed in Missouri, Arkansas and Oklahoma.

SOUTHWEST Farms, Ranches 13

ARIZONA CATTLE RANCH
$346,000 firm price. $98,000 cash down, $178,000 payable at $21,000 per year including 6% interest. $70,000 second note and mortgage at 6% interest only, payable quarterly through life of other note—then all due . . . has 60 acres irrigated.
CARL SAFLEY, BROKER
Box 2081 • Carefree, AZ 85331
602/488-9084

500 HEAD ARIZONA RANCH
2200'—3400' elevation. 2200 acres deeded. Well-watered. $525,000. $200,000 down. Bal. negotiable.
GARDNER and ASSOC.
John Gardner, Ranch Broker
640 Schemmer Dr.
Prescott, AZ 86301
PH: 602/445-1101

Take Advantage of Our
WLJ WEEKLY CLASSIFIED

RANCHES OR PASTURE WANTED 15

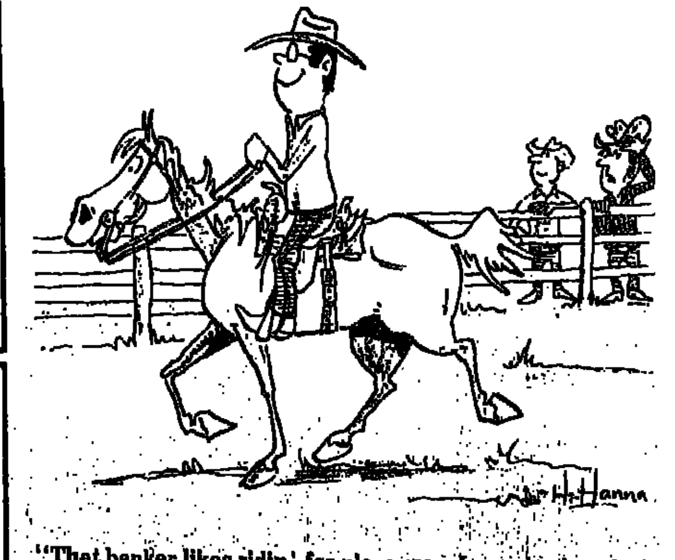
IN THE PAST YEAR WE'VE SOLD 97,114 ACRES for $14.9 MILLION!
and we still have buyers—
RANCH WANTED
We have a highly qualified buyer for 10,000-30,000 acre Sandhill grass ranch in Nebraska—he's ready now. CALL US—
JIM BRAY, COLO. FARM, RANCH & LAND CO. • 303/473-7474
50 Midland Rd., Colorado Springs, CO 80906
or
DOUG WILDIN & ASSOCIATES, RANCH REALTORS
316/662-0411 • Rt. 1, Hutchinson, KS 67501
We SELL—Large Farms—Ranches—Estates
Licensed: Colo., Kans., Nebr., Okla., Mo.

PASTURES AVAILABLE 17

MODOC COUNTY: 1,400 acres, more or less, undeveloped pasture land for sale. Good hunting area, good access, some natural meadow, very scenic, some could be farmed. $190,000. Write Ad Dept. 620 c/o WLJ.

PASTURE FOR LEASE: Northwestern Colorado ranch, summer pasture for 3500 yearling cattle, April 15 to November 15, labor and management available. Would consider buying cattle and contracting for resale. C.N.R., Inc., 2860 South Circle, J-1, Suite 439, Colorado Springs, CO 80906. 303/576-1096.

PLACE YOUR MESSAGE before the eyes of more than 40,000 subscribers in over 30 states USE WLJ CLASSIFIED CORRAL



"That banker likes ridin' for pleasure—I wonder how he's goin' to like ridin' after my cows—when I can't pay the note

RANCHES FOR RENT OR LEASE 14

RANCH, SOUTHERN OREGON, for grazing lease April to November. 1000 head dairy heifers Write Ad Dept. 618 c/o WLJ.

NORTHEASTERN NEVADA summer range and hay ranch for lease Capacity 1300 mother cows per summer, runs from May thru October. Plenty of water. Puts up 600 ton wild hay. Scales, working corrals, all fenced range Owner has other interest. Lease is to be paid in advance. Write Ad Dept. 614 c/o WLJ.

For Lease
1,000 ACRES
Irrigated Pasture
Plenty of Feed Now
and Plenty of Water
20 miles from Stockton, California
PHONE: 415/342-8693

RANCHES OR PASTURE WANTED 15

WANTED: SUMMER PASTURE for yearlings. Call: 806/558-5411, ask for Mr. Pekrul or Mr. Bleiker.

WANT TO BUY A 400-500 head cattle ranch in Arizona or New Mexico. Clint Decker, Rt. 2, Paul, ID 83347. 208/438-5779

WANT TO LEASE several good grass ranches that will run cows and yearlings. 500 to 2,000 or more capacity. Prefer owner to manage. Write: Box 324, Palisade, NE 69040.

WANTED
300 to 500 head year round cow/calf ranch. Must have hay lease. Prefer N.W. location including Montana and northern Wyoming.
ROCKY RIDGE RANCH
Rt. 1, Box 2131 • Hermiston, OR 97838
PH: 503/567-8140

HAY, FEED, SEEDS 18

1,000 TON GOOD ALFALFA hay, truck and trailer loads only. Phone: 209/380-4030, after 6 p.m.

BUSINESS OPPORTUNITIES 19

GOING BUSINESS FOR sale by owner. Feed store, including tack, hardware and redi-mix cement, combined with filling station selling gas, diesel and propane. Located in the mildest winter area in the southwest. Write Ad Dept. 616 c/o WLJ.

RANCHES FOR RENT OR LEASE 14

NORTHERN COLORADO mountain ranch for grazing lease May-October 800 pairs or 1000 yearlings $10 per month cows or $ yearlings. One-half payable in advance, half prior to moving cattle out. Would consider lease on 65 acre irrigated hay meadows; negotiated price per ton on hay baled. Should bale 1000 tons. Haying equipment available for lease. Write Ad Dept. 597 c/o WLJ.

Class Ads Really Work

BUSINESS OPPORTUNITIES 19

BUSINESS FOR SALE: Complete light steel fabricating business. Includes steel inventory, equipment and supplies with 30 month lease on 6,000 square foot steel building. Ideal location in Eugene. General Steel Fabricators Inc. Rt. 6, 1077 Terry, Eugene OR 97402. 503/484-0426

LIVESTOCK NEWS LETTER Exclusive, down-to-earth facts of significance in making day-to-day decisions to help you spot trends and keep you better informed. Money back guarantee if it doesn't fill your needs. Send $15 (1 year sub.) to Livestock Industry News Letter, 1005 N. Main St., Suite M, Orange, CA 92667. A product of Nelson R. Crow Publications, Inc., produced in collaboration with editors of Western Livestock Journal and Western Dairy Journal. Sample copy will be sent if stamped, self-addressed, business size envelope is provided.

LIVESTOCK LOANS 19A

"LIVESTOCK LOANS"
We specialize in livestock financing statewide. Stock, Feed, Equipment. Short and Intermediate farm loans. Call: Gene Slater, California Livestock PCA 916/483-2416. 3382 El Camino Ave., Sacramento, CA 95821.

MACHINERY AND SUPPLIES 20

LIVESTOCK EQUIPMENT FOR cattle and hogs. Grain and feed handling equipment. Write for free catalog. Northwest Territory, P.O. Box 509, Gresham, OR 97030. Roy Atherton, Mgr Phone 503/665-5356

OIL AND GAS DEPOSITS are plentiful. Locate Oil-Gas-Water, using our amazing detectors. Rugged, sensitive, accurate. Detectors prepaid—Water $59.50, Gas $79.50, Oil $79.50. We make drilling locations and evaluate acreage Scotts, Louis, KS 67861. 316/375-2553.

NEED EQUIPMENT? Millions of dollars available, nearly 100% financing for farm machinery, irrigation systems, road tractors, trailers, metal buildings, corrals, airplanes, cows, etc. Call Ray today. Ray Holloway, broker for Calco Leasing Corp., 209/784-1000. PINE TREE CATTLE CO., 65 W. Olive, Porterville, CA 93257.

FENCE POSTS 21

RANCH FENCING. All types installed. Call or write: Robert Snow, Box 34, Granite Station, Bakersfield, CA 93301. Phone 805/399-4663 after 8 p.m.

RAILROAD TIES: ALL grades. Wire, fencing, posts and corral lumber. Flat cars for bridges and bridge timbers. ORTH RANCH SUPPLY, 9 miles east of Ceres on Whitmore. Phone: 209/883-4487.

Try WLJ
Classified Advertising

BUILDING MATERIALS 22

TWO 80x600' ANDERSON Free Stall barns. Also, tired stalls Chandler, Ariz., 602/931-5349.

BUILD YOUR PERIMETER fences and corrals with long lasting, durable 3/10" shielded galvanized tow-cable: 3½ cents 7 cents per foot depending on quantity purchased. Call collect 602/839-4219 or write: Barsam

1977 National Western Stock Show Livestock Judging & Sales Program January 14-22

Association Events

ANGUS
Sunday, Jan. 16
8:00 a.m. Judging Sale Bulls, Stadium Arena
2:00 p.m. Carload & Pen Bulls, Livestock Center Judging Arena
6:30 p.m. Social Hour, Brown Palace Hotel, Prospector Suite
Monday, Jan. 17
8:00 a.m. Breeding Cattle, Bulls, Stadium Arena
1:00 p.m. Breeding Cattle, Stadium Arena
5:00 p.m. Angus Foundation Female Sale, Livestock Center Auction Arena
Tuesday, Jan. 18
8:00 a.m. Breeding Cattle, Females, Stadium Arena
1:00 p.m. Angus Bull Sale, Beef Palace Auction Arena
Wednesday, Jan. 19
7:30 p.m. Best Six Head, Angus Breeding Stock, Coliseum Arena

BEEFALO
Monday, Jan. 17
Bison-Hybrid International Assn. Membership Meeting, Holiday Inn, North
Tuesday, Jan. 18
1:00 p.m. Bison-Hybrid Sale, Livestock Center Auction Arena

BLONDE d' AQUITAINE
Saturday, Jan. 15
9:00 a.m. American Blonde d' Aquitaine Directors Meeting, Regency Inn
Sunday, Jan. 16
9:00 a.m. ABAA Regional Meetings, Regency Inn
6:00 p.m. Attitude Adjustment Hour, Regency Inn
7:00 p.m. Banquet, Regency Inn
Monday, Jan. 17
8:30 a.m. ABAA Annual Convention, Regency Inn
8:00 p.m. ABAA Foundation Sale, Livestock Center Auction Arena

BEEF FRIESIAN
Monday, Jan. 17
9:30 a.m. Annual Meeting, 210 Livestock Exchange Bldg.

CHAROLAIS
Monday, Jan. 17
1:00 p.m. Pen Bulls, Livestock Center Judging Arena
Tuesday, Jan. 18
6:00 p.m. Showing of Sale Cattle, Stadium Arena
8:00 p.m. Rocky Mountain Charolais Assn. Social Hour, National Western Club
Wednesday, Jan. 19
7:00 p.m. RMCA Sale, Beef Palace Auction Arena
Thursday, Jan. 20
8:00 a.m. Breeding Cattle Show, Stadium Arena

CHIANINA
Thursday, Jan. 13
7:00 p.m. Mile High Chianina Club Calf Sale, Adams County Fairgrounds
Saturday, Jan. 15
8:00 a.m. Bull show, Livestock Center Auction Arena
7:00 p.m. Bull Sale, Livestock Center Auction Arena

GALLOWAY
Friday, Jan. 21
9:00 a.m. Galloway Show, Stadium Arena
7:00 p.m. Galloway Sale, Beef Palace Auction Arena

GELBVIEH
Thursday, Jan. 20
8:00 a.m. Gelbvieh Show, Stadium Arena
6:30 p.m. Cabaret Party, Stouffer's Inn
Friday, Jan. 21
7:00 p.m. National Gelbvieh Sale, Stadium Auction Arena

HEREFORD
Saturday, Jan. 15
1:00 p.m. Carloads Yearling Bulls, Livestock Center Auction Arena
Sunday, Jan. 16
8:00 a.m. Judging Hereford Sale Cattle, Stadium Arena
9:30 a.m. American Hereford Auxiliary meeting, WLJ Conference Room
1:00 p.m. Carloads Senior & Junior Bull Calves & Champions, Livestock Center Auction Arena
6:30 p.m. Colorado Hereford Assn. Buffet, Aviation Club
Monday, Jan. 17
8:00 a.m. Breeding Cattle, Stadium Arena
1:00 p.m. Breeding Cattle, Stadium Arena
6:30 p.m. American Hereford Assn. Reception, Grand Ballroom, Denver Hilton
Tuesday, Jan. 18
8:00 a.m. Breeding Cattle, Stadium Arena
Noon Hereford Bull & Female Sale, Stadium Auction Arena
7:30 p.m. Best Ten Head, Hereford Breeding Cattle, Coliseum Arena

LIMOUSIN
Thursday, Jan. 13
11:00 a.m. Pre-sale Limousin Show, Livestock Center Auction Arena
6:00 p.m. Pre-sale Party, Regency Inn, Grand Ballroom
Friday, Jan. 14
9:00 a.m. Limoselle Brunch & Style Show, Regency Inn
Noon Pre-sale Entertainment, Livestock Center Auction Arena
1:00 p.m. National Limousin Sale, Livestock Center Auction Arena
Saturday, Jan. 15
9:00 a.m. Pen & Carload Bull Show, Livestock Center Judging Arena
3:00 p.m. Summit Sale, Premier Breeding Center, Bennett, Colo.

LONGHORN
Wednesday, Jan. 19
1:30 p.m. Steer Show, Coliseum
Thursday, Jan. 20
6:30 p.m. Happy Hour, Stouffer's Inn
8:00 p.m. Banquet, Stouffer's Inn
Friday, Jan. 21
1:00 p.m. Sale, National Western Livestock Center

MAINE-ANJOU
Thursday, Jan. 20
Noon Viewing of Sale & Show Cattle, Beef Palace Arena
1:00 p.m. Annual Meeting, Wyo/Colo Maine-Anjou Assn., Denver Hilton
7:00 p.m. Cocktails, Denver Hilton, Grand Ballroom
8:00 p.m. Pre-sale Party with Faron Young for Maine-Anjou breeders and their guests
Friday, Jan. 21
9:00 a.m. National Show, Stadium Arena
1:00 p.m. National Sale, Stadium Auction Arena

MRI
Saturday, Jan. 15
MRI Annual Meeting, Denver Hilton

MURRAY GREY
Thursday, Jan. 20
9:00 a.m. American Murray Grey Assn. Committee Meetings, Regency Inn
Noon Ladies Luncheon, Regency Inn
2:00 p.m. AMGA Membership Meeting, Regency Inn
6:30 p.m. Social Hour, Regency Inn
7:30 p.m. AMGA Banquet, Regency Inn
Friday, Jan. 21
10:00 a.m. National Show, Stadium Arena
2:00 p.m. Murray Grey Sale, Beef Palace Auction Arena

PINZGAUER
Wednesday, Jan. 19
7:00 p.m. Pinzgauer Sale, Livestock Center Auction Arena

POLLED HEREFORDS
Monday, Jan. 17
8:00 a.m. Judging Carloads & Pens of Bulls, Livestock Center Judging Arena
Tuesday, Jan. 18
10:00 a.m. Ruth Rice Standard of Perfection Show, Stadium Arena
7:00 p.m. Colo/Wyo Polled Hereford Assn. Banquet, Travelodge North
Wednesday, Jan. 19
8:00 a.m. Judging Bull & Heifer Champions SOP Show, Stadium Arena
10:00 a.m. Colo/Wyo Polled Hereford Assn. Sale, Beef Palace Auction Arena

RED ANGUS
Saturday, Jan. 15
7:30 p.m. Banquet, Cosmopolitan Hotel
Sunday, Jan. 16
8:30 a.m. Parade and Pen Display, Livestock Center Judging Arena
7:00 p.m. Red Sunday Sale, Livestock Center Auction Arena

SALERS
Wednesday, Jan. 19
Salers Convention & Meeting,
Thursday, Jan. 20
8:00 p.m. National American Salers Assn. Sale, Livestock Center Auction Arena

SANTA GERTRUDIS
Friday, Jan. 21
10:00 a.m. Rocky Mountain Santa Gertrudis Assn. Annual Meeting, National Western Club
1:00 p.m. RMSGA Show, Stadium Arena
7:00 p.m. RMSGA Banquet, Regency Inn
Saturday, Jan. 22
10:00 a.m. RMSGA Sale, Livestock Center Auction Arena
3:00 p.m. Ski Trip

SHORTHORN
Sunday, Jan. 16
Noon Pens & Carloads Bulls, Livestock Center Judging Arena
6:00 p.m. High Altitude Adjustment Hour, National Western Club
Monday, Jan. 17
5:00 p.m. Parade of Sale Cattle, Stadium Arena
7:30 p.m. National Western Shorthorn & Polled Shorthorn Sale, Beef Palace Auction Arena
Tuesday, Jan. 18
10:00 a.m. Breeding Cattle, Stadium Arena
1:00 p.m. Breeding Cattle, Stadium Arena
Thursday, Jan. 20
7:30 p.m. Best Six Head, Shorthorn, Coliseum Arena

SIMMENTAL
Friday, Jan. 21
8:00 p.m. Pre-sale Party, Regency Inn, Grand Ballroom
Saturday, Jan. 22
3:00 p.m. Colorado Simmental Sale, Stadium Auction Arena

TARENTAISE
Sunday, Jan. 16
5:30 p.m. Cocktail Party, Stouffer's Inn
7:00 p.m. American Tarentaise Assn. Banquet, Stouffer's Inn
9:00 p.m. Dance
Monday, Jan. 17
2:00 p.m. National Tarentaise Sale, Livestock Center Auction Arena
6:00 p.m. Post-sale party, Stouffer's Inn
weekly combo-bs—

Other Events

Wednesday, Jan. 12
6:30 p.m. Mountain/Plains Meat Club, National Western Club
Thursday, Jan. 13
9:00 p.m. Stock Show Ball, Brown Palace Hotel Ballroom
Saturday, Jan. 15
8:30 a.m. National Assn. of Animal Breeders A.I. Conference, Denver Hilton Hotel, Empire Room
Tuesday, Jan. 18
7:30 a.m. Livestock Publications Council, Executive Tower Inn

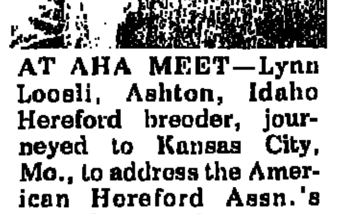
Counties up Bang's status

Fifteen counties in seven states and one municipality in Puerto Rico have advanced in status in the cooperative state-federal brucellosis eradication program since November, the U.S. Department of Agriculture announced.

Officials of USDA's Animal and Plant Health Inspection Service (APHIS) said 12 counties in five states—Colorado, Illinois, Iowa, Kansas, and South Dakota—plus one municipality in Puerto Rico advanced to "certified brucellosis free" status. At the same time, three counties in Missouri and Oklahoma regained "modified certified" brucellosis area status.

On the other hand, Clay County, Iowa, skipped from "certified brucellosis free" to "noncertified" status, and Vieques municipality, Puerto Rico, remained in "noncertified" status from the last reporting period.

Counties advancing to "certified free" status included: Kiowa County, Colo.; Pike and Wayne Counties, Ill.; Benton and Linn Counties, Iowa; Graham, Greely, Logan, Sheridan, Thomas, and Wallace Counties, Kan.; Beadle County, S.D., and Juncos municipality, Puerto Rico. Counties regaining "modified certified" status were Phelps and Putnam Counties, Mo., and Choctaw County, Okla.



AT AHA MEET—Lynn Looseli, Ashton, Idaho Hereford breeder, journeyed to Kansas City, Mo., to address the American Hereford Assn.'s annual convention. (Staff photo by Mack Jones)

Veysey promoted

Hartley B. Veysey, Beef Records Manager at Curtiss Breeding Service, Cary, Ill., since early 1975, has been promoted to a newly-created post in the firm's field organization. He will serve as District Sales Manager for Arizona, Nevada, New Mexico and Utah and as beef fieldman for 14 western states.

CLASSIFIED WORD ADS—35 cents per word per insertion—30 cents per word per insertion when ordered for three or more weeks OR when payment accompanies order.
CLASSIFIED DISPLAY ADS—$16.50 per column inch per insertion—$14.00 per column inch per insertion when ordered for three or more weeks.

Mail this HANDY ORDER FORM TO WLJ Classified Corral, 4th Floor, Livestock Exchange Bldg., Denver, Colo. 80216.

I am ☐ am not ☐ a subscriber (please check)

Bill this ad to:
Name
Address
City State Zip
Run this ad times under (Choose category number) classification.

Please refer to Classified Corral Masthead for blind box numbers & display advertising rates.

Please include telephone area code and zip code if phone and address appear in ad.

Enclosed is check for ________ to earn discount. See figures in parentheses. No additional 3-time discount added to cash discount.

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16 $5.60 ($4.80)	17 $5.95 ($5.10)	18 $6.30 ($5.40)	19 $6.65 ($5.70)	20 $7.00 ($6.00)
21 $7.35 ($6.30)	22 $7.70 ($6.60)	23 $8.05 ($6.90)	24 $8.40 (7.20)	25 $8.75 ($7.50)
26 $9.10 ($7.80)	27 $9.45 ($8.10)	28 $9.80 ($8.40)	29 $10.15 ($8.70)	30 $10.50 ($9.00)
31 $10.85 ($9.30)	32 $11.20 ($9.60)	33 $11.55 ($9.90)	34 $11.90 ($10.20)	35 $12.25 ($10.50)
36 $12.60 ($10.80)	37 $12.95 ($11.10)	38 $13.30 ($11.40)	39 $13.65 ($11.70)	40 $14.00 ($12.00)
41 $14.35 ($12.30)	42 $14.70 ($12.60)	43 $15.05 ($12.90)	44 $15.40 ($13.20)	45 $15.75 ($13.50)
46 $16.10 ($13.80)	47 $16.45 ($14.10)	48 $16.80 ($14.40)	49 $17.15 ($14.70)	50 $17.50 ($15.00)
51 $17.85 ($15.30)	52 $18.20 ($15.60)	53 $18.55 ($15.90)	54 $18.90 ($16.20)	55 $19.25 ($16.50)

Figures in parentheses show cost with cash discount included.

BLIND BOX ADVERTISERS: By the word ads, count 5 additional words AND include $1.50 PER INSERTION for cost of forwarding replies.

PIPE, IRRIGATION SUPPLIES 23

STEEL PIPE
- 20,000' 16" OD x .250" A-53.
- 25,000' 16" OD x .250" A-252.
- 20,000' 16" OD x .238" A-53.
- 10,000' 10-3/4" OD x .188" X-42.
- 15,000' 18" OD x .250" (tar coated).

CAL-CUT PIPE & SUPPLY, INC.
P.O. Box 2147
Bakersfield, CA 93303
PH: 805/399-9144

SCHOOLS 24

AUCTIONEERING. Write: Reppert School of Auctioneering, Box 189, Decatur, Indiana AC0033. Free catalog. Term soon.

MISCELLANEOUS 29

WIDOW, CHILDREN MARRIED, likes ranch life. Like to hear from Caucasian man to 70. Washington/California: Write Ad Dept. 608 c/o WLJ.

SCHOOLS 24

WANTED
PROGRESSIVE RANCHERS to learn pregnancy testing, safer calf delivery, better animal drug use. Our 16th year. Write for free brochure, Hedrick School for Stockmen, Box 351A, Fort Collins, CO 80522.

MISCELLANEOUS 29

I BROKE HORSES WITH THE INDIANS
Learn how to break horses an easy way. You need no extra equipment, you need no experience. You can ride any horse the first or second day without bucking. In this book I'll show you, step by step, how to handle and break wild horses without any danger to yourself and without help from anyone. All the important parts are illustrated by pictures. I'll guarantee there are tricks no-one has told you and I'll guarantee your satisfaction. Price: $5.00.

PACIFIC Farms, Ranches 13

OREGON • JOHN DAY COUNTRY

A CATTLEMAN'S RANCH meeting the demands of today's needs—
Location, Condition, Price, Terms and Diversification.

May we invite your attention to the following oldtime reputation cattle ranch:

- **RUNS 1,000 HEAD** on cow/calf basis or 700 cows + steers + heifers to three years.
- **12,255 DEEDED ACRES**—Critically important with today's trends.
- **14,000 ACRES BLM**—Controlled through water on deeded land.
- **2,500 ACRES** presently leased from timber company—Originally 10 year lease, 5 years remaining.
- **LAND IS CONTAINED** in one large block providing easy movement of cattle, no hauling required.
- **CLIMATE**—Exceptionally mild winters, pleasant summers.
- **LOW ELEVATION**—Approx. 1900' at headquarters—Elevation at summer timber pastures approx. 5,000'.
- **LONG GROWING SEASON**—Approximately 190 days.
- **RAINFALL**—14" to 18" in higher elevations.
- **HAY**—Growing alfalfa, grass and oat hay (can raise 2 crops of oat hay on the same ground in the same season.
- **IRRIGATION**—Approx. 700 acres (several hundred more acres could be developed at low cost).
- **FREE WATER**—John Day River flows through ranch for 8½ miles.
- **RANGE WATER**—Abundant water over entire range—Over 70 developed springs + numerous creeks.
- **IMPROVEMENTS**—Well constructed, large 6 bedroom, attractive older owners home + several employees homes. All in excellent condition surrounded by attractive gardens, fruit trees, apples, peaches, pears, apricots, plums, grapes.
- **SEVERAL BARNS**—Complete corrals, scales, etc.
- **SCHOOLS**—School bus to door.
- **HUNTING and FISHING**—Deer, elk, trout, birds, in abundance.
- **GOOD SET OF** young Hereford cows at market price.
- **LOW TAXES**—$5,100.
- **PRICE**—$1,225,000—Owner will finance at popular interest rates.

Call or Write: DICK ELLIOTT
ARNIE SWARENS TOWN & COUNTRY REALTY
P.O. Box 587 • Bend, Oregon 97701
PH: 503/382-3333 • 503/382-3672, Evenings

TOP QUALITY: 13,500 acre winter feed ranch, in the hills west of Sacramento. Fenced, cross-fenced, springs, ponds, seasonal streams. Two dwellings, good corrals, on level paved road. About 150 acres OK for dryfarm oats, wheat, barley. Price $155 per acre, flexible seller terms BILL FRYER at Associated Brokers, 2319 K Street, Sacramento, CA 95816. 916/443-4650.

CENTRAL OREGON
720 versatile acres. 275 head cattle. Hay fields. 345 ac free water. Excellent registered cattle operation Very good buildings and fences, full line of haying equipment. Contact
TRICO Realty, Inc.
2514 N.E. 1st St. • Bend, OR 97701
503/389-5878 or
Forrest Smith 389-3234

SOUTHERN OREGON
820 acres with 450 irrigated. 300 acres of alfalfa was planted in 1976. Has 90 acres of irrigated pasture and potential to develop more farm land. Two homes and other improvements. $475,000.
BRUCE OWENS REALTOR
520 Klamath Ave. • Klamath Falls, Oregon 97601
Office: 503/884-3128 Eves. John Cameron 503/882-8538

Classified Ads Really Work . . .
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★ ★ RIVERSIDE COUNTY ★ ★
40 Acres Valencias plus 40 acres vacant land. Valencias show excellent care and are very heavy producers. This property is in the agricultural preserve for sensible taxes and is located away from development. Present loan can be assumed. Full price $270,000.
For further information please call
Ernest Eckhoff. Evenings and week-ends
714/633-6974.
ECKHOFF AND ASSOCIATES, INC.
Real Estate Brokers
1818 W. Chapman Ave. • P.O. Box 267 • Orange, CA 92668
714/532-2538 • 541-2621

INTERMOUNTAIN Farms, Ranches 13

ALL AMERICAN REALTY
Nampa, Idaho
Idaho Row Crop
Finest farm Boise area. Approx. 20 min. downtown Boise. Farming approx. 1500 acres. Asking $2,500,000, terms or exchange. $1,300,000 depreciable improvements (homes, bldgs., irrigation equip.). Yields 115 bushels grain, 375 sack potatoes, better than 80% one's and two's.

Bruneau Area
Beautiful. Approx. 667 acres row crop adjacent to Snake River. Pumping from Snake River. Includes all pumps, mainlines and pipe. A "turnkey" operation. $600,000, terms.

Eagle Area
10 min. from Boise. Approx. 650 acres, beautiful $100,000 home, pasture ranch, approx. 350 irrigable. Zoned for 5 acre ranchettes, every acre lovely view. Investors pay special attention! $900,000, terms.

Cow Valley
Approx. 2700 acres, approx. 1400 acres irrigated, wheels and aerials. This ranch directly over an underground lake pumping from 50 feet. Approx. 700 acres of dry land farming. Crops: Seed potatoes, hay (19.5 protein), seed alfalfa. Irrigation equipment, shop, etc. on this ranch worth well in excess $750,000 $1,750,000, terms or exchange.

Murphy
Approx. 650 acres, approx. 500 irrigated, 145 to 160 day growing season, very good soil, 140 acres of bunch grass pasture, irrigated with wheel lines and 2 aerials, near Snake River. $625,000, terms.

Broker cooperation invited
Farm and Land Dept.
1406 N. Midland • Nampa, ID 83651
PH: 208/466-4666 • Eves. 376-5151

INTERMOUNTAIN Farms, Ranches 13

149,880 DEEDED ACRES
At $35 per acre Excellent cattle ranch located at the base of the STEEN'S mountains Adjudicated first water rights starting in 1879. 6,000 acres of irrigated meadows. 17,500 AUM's. Capacity approximately 7,500 head. 5,000 cows & 700 replacement heifers available at market price. 10,000 acres of flat land available for development by additional wells. Assumable mortgage of $3,200,000.
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TRY CLASS ADS

INTERMOUNTAIN Farms, Ranches 13

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FARMS AND RANCHES
Free Brochures on Request

Don Withers/Bill Knips
Ranch Brokers
ROBISON REALTY, INC.
Dial 208/345-3163, day/night
Suite 715, Bank of Idaho Bldg.
POB 2616, Boise, ID 83701

SELL OR TRADE: 200 head cow outfit, winter range and meadows for summer—for well improved eighty acres Write: P.O. Box 170, Silver Peak, NV 89047.

FOR THE MAN WHO DEMANDS THE FINEST: 1200 hd. unit, near Elko, abundant water, stocked and available at market. Ranch and equipment, $1,250,000.
NEVADA: Good, solid 2000 head unit, $850 per unit. 3 generation family ranch. Meadow and high mountain summers; desert winters. No winter feeding of grown stock. All contiguous, individual grazing. Over 5000 acre meadow.
ROBISON REALTY & INSURANCE CO., REALTOR
475 South Arlington • Reno, NV 89501 • 702/329-9268
After 5:00 p.m. or weekends, Mel A. Robison 322-7632

SOUTHWESTERN IDAHO RANCH
2,547 ACRES located in Canyon County, Idaho. This county is one of the top agricultural Counties in the nation About 1,100 acres are irrigated with pivots, handlines and some gravity irrigation with about 500 acres or more that can be developed and irrigated There are about 1,760 miners inches of water for this property or 34 cubic feet per second from the Snake River. A private lake and irrigation wells. The private lake is stocked with crappie and bass and about 5 miles of the Snake River runs by the property The ranch has raised potatoes, corn, small grains and is presently in pasture, alfalfa and plow ground. The property offers many choices, it's best and highest use being a cattle ranch that would run from 1,000 to 1,200 cows or grass yearlings. The owners say there is a good chance that a Hydro Electric Dam will be built on the Snake River with the lake from the dam flooding very little of the property. A geothermal lease goes with the property. Improvements are 2 nice mobile homes, 2 small employee homes, office, shop, machine shed, horse barn with tack room and a feedlot for approximately 450 head, an asphalt slab for silage storage, grain storage plus other amenities Compare the price of $800,000 with a mountain or desert ranch where one most depends on Federal land, in most cases, and you will agree that this is a buy.
HEDRICK & BODINE REALTY • 208/376-0021
1154 North Orchard • Boise, Idaho 83704
Call: Bill Gunning 466-4416 • Ken Nelson 466-9160

MOUNTAIN Farms, Ranches 13

Under $89 Per Acre!
Working ranch in Montana covering 4,990 deeded acres! Joins interstate highway for 6 miles, fronts another highway for 6 miles. 1,000 acres could be farmed. 380 acres improved pasture. Also 1,600 additional leased acres. 6 miles of creek, 16,000-ft. of pipeline for year-round water, 2 large ponds, developed spring. Will run 220 mother cows, replacement heifers and carry the increase over winter. 2 sets of improvements. New corrals, small feedlot. Lots of new fences! Old-time ranch in easy winter country at $440,000, excellent owner financing at 7½ percent interest.

Announcing . . . New . . . Free 280-page SPRING 1977 Catalog! Describes over 2,500 top values in 39 states.

Visit our booth at the Denver Stock Show.

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Ph. TOLL-FREE:
1-800-821-2599
Ph Hrs. Mon-Fri. 7 a.m. to 6 p.m.
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Advertise in Western Livestock Journal

PLAINS Farms, Ranches 13

FARM LAND FOR SALE
380 acres in eastern So. Dak. Good buildings, ten miles from town of 16,000 population. $400 per acre, approx one-third down, balance on contract for deed at 8% int. per annum, available Jan. 1977 Lentsberger Realty, Route 3, Watertown, SD 57201. Phone: 605/886-2385.

CATTLE RANCHES, STOCK FARMS, TILLABLE LAND. I cover the Midwest like the morning dew. Can handle all your needs up to $15 million Call collect for personal discussion at 417/683-2018, day or night or write: Jerry Mullin, Broker. Mullin Farm and Ranch Agency, P.O. Box 24, Ava, MO 65608. Licensed in Missouri, Arkansas and Oklahoma.

SOUTHWEST Farms, Ranches 13

ARIZONA CATTLE RANCH
$346,000 firm price. $98,000 cash down, $178,000 payable at $21,000 per year including 6% interest. $70,000 second note and mortgage at 8% interest only, payable quarterly through life of other note—then all due . . . has 60 acres irrigated.
CARL SAFLEY, BROKER
Box 2061 • Carefree, AZ 85331
602/488-9084

500 HEAD ARIZONA RANCH
2200'—3400' elevation. 2200 acres deeded. Well-watered. $525,000. $200,000 down. Bal. negotiable.
GARDNER and ASSOC.
John Gardner, Ranch Broker
640 Schemmer Dr.
Prescott, AZ 86301
PH: 602/445-1101

Take Advantage of Our WLJ WEEKLY CLASSIFIED

RANCHES OR PASTURE WANTED 15

IN THE PAST YEAR WE'VE SOLD 97,114 ACRES for $14.9 MILLION!
and we still have buyers—
RANCH WANTED
We have a highly qualified buyer for 10,000-30,000 acre Sandhill grass ranch in Nebraska—he's ready now. CALL US—
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50 Midland Rd., Colorado Springs, CO 80906
or
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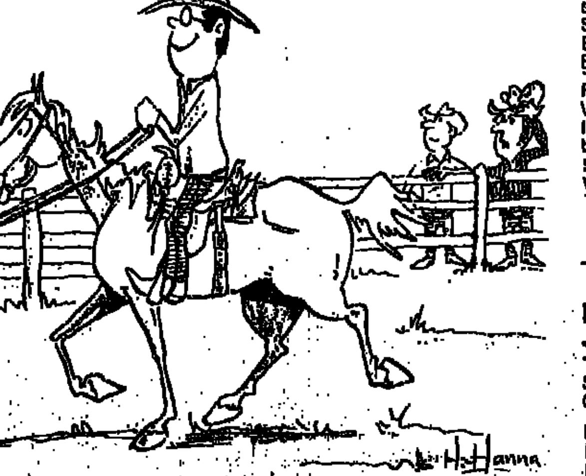
316/662-0411 • Rt. 1, Hutchinson, KS 67501
We SELL—Large Farms—Ranches—Estates
Licensed: Colo., Kans., Nebr., Okla., Mo.

PASTURES AVAILABLE 17

MODOC COUNTY: 1,400 acres, more or less, undeveloped pasture land for sale. Good hunting area, good access, some natural meadow, very scenic, some could be farmed. $190,000. Write Ad Dept. 620 c/o WLJ.

PASTURE FOR LEASE: Northwestern Colorado ranch, summer pasture for 3500 yearling cattle, April 15 to November 15, labor and management available. Would consider buying cattle and contracting for resale. C.N.R., Inc., 2860 South Circle, J-1, Suite 439, Colorado Springs, CO 80906. 303/576-1096.

PLACE YOUR MESSAGE before the eyes of more than 40,000 subscribers in over 30 states USE WLJ CLASSIFIED CORRAL



"That banker likes ridin' fer pleasure—I wonder how he's goin' to like ridin' after my cows—when I can't pay th' ...

RANCHES FOR RENT OR LEASE 14

RANCH, SOUTHERN OREGON for grazing lease April to November, 1000 head dairy heifers. Write Ad Dept. 618 c/o WLJ.

NORTHEASTERN NEVADA summer range and hay ranch for lease. Capacity 1,400 mother cows per summer, runs from May thru October. Plenty of water. Puts up 600 ton wild hay. Scales, working corrals, all fenced range. Owner has other interest. Lease is to be paid in advance. Write Ad Dept 614 c/o WLJ.

NORTHERN COLORADO mountain ranch for grazing lease May to October 400 pairs or 1000 yearlings. $10 per month cows or yearlings. One-half payable in advance, half prior to moving cattle out. Would consider lease on irrigated hay meadows; negotiated price per ton on baled. Should bale 1000 ton. Haying equipment available. Write Ad Dept. 597 c/o WLJ.

Class Ads Really Work

For Lease
1,000 ACRES
Irrigated Pasture
Plenty of Feed Now
and Plenty of Water
20 miles from Stockton, California
PHONE: 415/342-8693

RANCHES OR PASTURE WANTED 15

WANTED: SUMMER PASTURE for yearlings. Call. 806/558-5411, ask for Mr. Pekrul or Mr. Bleiker.

WANT TO BUY A 400-500 head cattle ranch in Arizona or New Mexico. Clint Decker, Rt. 2, Paul, ID 83347. 208/438-5779

WANT TO LEASE several good grass ranches that will run cows and yearlings. 500 to 2,000 or more capacity. Prefer owner to manage. Write. Box 364, Palisade, NE 69040.

WANTED
300 to 500 head year round cow/calf ranch. Must have hay lease. Prefer N.W. location including Montana and northern Wyoming
ROCKY RIDGE RANCH
Rt. 1, Box 2131 • Hermiston, OR 97838
PH: 503/567-8140

BUSINESS OPPORTUNITIES 19

BUSINESS FOR SALE. Complete light steel fabricating business includes steel inventory, equipment and supplies with 30 month lease on 6,000 square foot steel building. Ideal location in Eugene. Owner of Steel Fabricators Inc. Rt. 6, 1077 Terry, Eugene OR 97402. 503/688-0426.

LIVESTOCK NEWS LETTER Exclusive, down-to-earth facts of significance in making day-to-day decisions to help you spot trends and keep your better informed. Money back guarantee if it doesn't fill your needs. Send $15 (1 year sub.) to Livestock Industry News Letter, 1095 N. Main St., Suite M, Orange, CA 92667. A product of Nelson R. Crow Publications, Inc., produced in collaboration with editors of Western Livestock Journal and Western Dairy Journal. Sample copy will be sent if stamped, self-addressed, business size envelope is provided.

LIVESTOCK LOANS 19A

"LIVESTOCK LOANS"
We specialize in livestock financing statewide. Stock, Feed, Equipment. Short and intermediate term loans. Call: Gene Slater, California Livestock PCA. 916/483-2416. 3382 El Camino Ave., Sacramento, CA 95821.

MACHINERY AND SUPPLIES 20

LIVESTOCK EQUIPMENT FOR cattle and hogs. Grain and feed handling equipment. Write for free catalog. Northwest Territory, P.O. Box 509, Gresham, OR 97030. Roy Atherton, Mgr. Phone: 503/666-5356.

OIL AND GAS DEPOSITS are plentiful. Locate Oil-Gas-Water, using our amazing detectors. Rugged, sensitive, accurate. Detectors, prepaid—Water $59.50. Gas $79.50, Oil $79.50. We make drilling locations and evaluate acreage. Scotts, Leoti, KS 67861. 316/375-2553.

NEED EQUIPMENT? Millions of dollars available, nearly 100% financing for farm machinery, irrigation systems, road tractors, trailers, metal buildings, corrals, airplanes, cows, etc. Call Ray today. Ray Holloway, broker for Calco Leasing Corp., 209/784-1000. PINE TREE CATTLE CO., 65 W. Olive, Porterville, CA 93257.

HAY, FEED, SEEDS 18

1,000 TON GOOD ALFALFA hay, truck and trailer loads only. Phone: 209/389-4630, after 6 p.m.

BUSINESS OPPORTUNITIES 19

GOING BUSINESS FOR sale by owner. Feed store, including tack, hardware and redi-mix cement, combined with filling station selling gas, diesel and propane. Located in the mildest winter area in the southwest. Write Ad Dept. 616 c/o WLJ.

FENCE POSTS 21

RANCH FENCING. All types installed. Call or write: Robert Snow, Box 34, Granite Station, Bakersfield, CA 93301. Phone 805/399-4663 after 8 p.m.

RAILROAD TIES: ALL grades. Wire, fencing, posts and corrals, lumber. Flat cars for bridges and bridge timbers. ORTH RANCH SUPPLY, 9 miles east of Ceres on Whitmore. Phone: 209/883-4487.

Try WLJ Classified Advertising

BUILDING MATERIALS 22

TWO 80x600' ANDERSON Free Stall barns. Also, free stalls, Chandler, Ariz., 602/931-5349.

BUILD YOUR PERIMETER fences, and corrals with long lasting, durable 3/16" shielded galvanized tow-cable, 3½ cents 7 cents per foot depending on quantity purchased. Call collect 602/839-4219 or write: Barsale ...

1977 National Western Stock Show Livestock Judging & Sales Program January 14-22

Association Events

ANGUS

Sunday, Jan. 16
8:00 a.m. Judging Sale Bulls, Stadium Arena
2:00 p.m. Carload & Pen Bulls, Livestock Center Judging Arena
6:30 p.m. Social Hour, Brown Palace Hotel, Prospector Suite

Monday, Jan. 17
8:00 a.m. Breeding Cattle, Bulls, Stadium Arena
1:00 p.m. Breeding Cattle, Stadium Arena
5:00 p.m. Angus Foundation Female Sale, Livestock Center Auction Arena

Tuesday, Jan. 18
8:00 a.m. Breeding Cattle, Females, Stadium Arena
1:00 p.m. Angus Bull Sale, Beef Palace Auction Arena

Wednesday, Jan. 19
7:30 p.m. Best Six Head, Angus Breeding Stock, Coliseum Arena

BEEFALO

Monday, Jan. 17
Bison-Hybrid International Assn. Membership Meeting, Holiday Inn, North

Tuesday, Jan. 18
1:00 p.m. Bison-Hybrid Sale, Livestock Center Auction Arena

BLONDE d' AQUITAINE

Saturday, Jan. 15
9:00 a.m. American Blonde d' Aquitaine Directors Meeting, Regency Inn

Sunday, Jan. 16
9:00 a.m. ABAA Regional Meetings, Regency Inn
6:00 p.m. Attitude Adjustment Hour, Regency Inn
7:00 p.m. Banquet, Regency Inn

Monday, Jan. 17
8:30 a.m. ABAA Annual Convention, Regency Inn
8:00 p.m. ABAA Foundation Sale, Livestock Center Auction Arena

BEEF FRIESIAN

Monday, Jan. 17
9:30 a.m. Annual Meeting, 210 Livestock Exchange Bldg.

CHAROLAIS

Monday, Jan. 17
1:00 p.m. Pen Bulls, Livestock Center Judging Arena

Tuesday, Jan. 18
6:00 p.m. Showing of Sale Cattle, Stadium Arena
8:00 p.m. Rocky Mountain Charolais Assn. Social Hour, National Western Club

Wednesday, Jan. 19
7:00 p.m. RMCA Sale, Beef Palace Auction Arena

Thursday, Jan. 20
8:00 a.m. Breeding Cattle Show, Stadium Arena

CHIANINA

Thursday, Jan. 13
7:00 p.m. Mile High Chianina Club Calf Sale, Adams County Fairgrounds

Saturday, Jan. 15
8:00 a.m. Bull show, Livestock Center Auction Arena
7:00 p.m. Bull Sale, Livestock Center Auction Arena

GALLOWAY

Friday, Jan. 21
9:00 a.m. Galloway Show, Stadium Arena
7:00 p.m. Galloway Sale, Beef Palace Auction Arena

GELBVIEH

Thursday, Jan. 20
8:00 a.m. Gelbvieh Show, Stadium Arena
6:30 p.m. Cabaret Party, Stouffer's Inn

Friday, Jan. 21
7:00 p.m. National Gelbvieh Sale, Stadium Auction Arena

HEREFORD

Saturday, Jan. 15
1:00 p.m. Carloads Yearling Bulls, Livestock Center Auction Arena

Sunday, Jan. 16
8:00 a.m. Judging Hereford Sale Cattle, Stadium Arena
9:30 a.m. American Hereford Auxiliary meeting, WLJ Conference Room
1:00 p.m. Carloads Senior & Junior Bull Calves & Champions, Livestock Center Auction Arena
6:30 p.m. Colorado Hereford Assn. Buffet, Aviation Club

Monday, Jan. 17
8:00 a.m. Breeding Cattle, Stadium Arena
1:00 p.m. Breeding Cattle, Stadium Arena
6:30 p.m. American Hereford Assn. Reception, Grand Ballroom, Denver Hilton

Tuesday, Jan. 18
8:00 a.m. Breeding Cattle, Stadium Arena
Noon Hereford Bull & Female Sale, Stadium Auction Arena
7:30 p.m. Best Ten Head, Hereford Breeding Cattle, Coliseum Arena

LIMOUSIN

Thursday, Jan. 13
11:00 a.m. Pre-sale Limousin Show, Livestock Center Auction Arena
6:00 p.m. Pre-sale Party, Regency Inn, Grand Ballroom

Friday, Jan. 14
9:00 a.m. Limoselle Brunch & Style Show, Regency Inn
Noon Pre-sale Entertainment, Livestock Center Auction Arena
1:00 p.m. National Limousin Sale, Livestock Center Auction Arena

Saturday, Jan. 15
9:00 a.m. Pen & Carload Bull Show, Livestock Center Judging Arena
3:00 p.m. Summit Sale, Premier Breeding Center, Bennett, Colo.

LONGHORN

Wednesday, Jan. 19
1:30 p.m. Steer Show, Coliseum

Thursday, Jan. 20
6:30 p.m. Happy Hour, Stouffer's Inn
8:00 p.m. Banquet, Stouffer's Inn

Friday, Jan. 21
1:00 p.m. Sale, National Western Livestock Center

MAINE-ANJOU

Thursday, Jan. 20
Noon Viewing of Sale & Show Cattle, Beef Palace Arena
1:00 p.m. Annual Meeting, Wyo/Colo Maine-Anjou Assn., Denver Hilton
7:00 p.m. Cocktails, Denver Hilton, Grand Ballroom
8:00 p.m. Pre-sale Party with Faron Young for Maine-Anjou breeders and their guests

Friday, Jan. 21
9:00 a.m. National Show, Stadium Arena
1:00 p.m. National Sale, Stadium Auction Arena

MRI

Saturday, Jan. 15
MRI Annual Meeting, Denver Hilton

MURRAY GREY

Thursday, Jan. 20
9:00 a.m. American Murray Grey Assn. Committee Meetings, Regency Inn
Noon Ladies Luncheon, Regency Inn
2:00 p.m. AMGA Membership Meeting, Regency Inn
6:30 p.m. Social Hour, Regency Inn
7:30 p.m. AMGA Banquet, Regency Inn

Friday, Jan. 21
10:00 a.m. National Show, Stadium Arena
2:00 p.m. Murray Grey Sale, Beef Palace Auction Arena

PINZGAUER

Wednesday, Jan. 19
7:00 p.m. Pinzgauer Sale, Livestock Center Auction Arena

POLLED HEREFORDS

Monday, Jan. 17
8:00 a.m. Judging Carloads & Pens of Bulls, Livestock Center Judging Arena

Tuesday, Jan. 18
10:00 a.m. Ruth Rice Standard of Perfection Show, Stadium Arena
7:00 p.m. Colo/Wyo Polled Hereford Assn. Banquet, Travelodge North

Wednesday, Jan. 19
8:00 a.m. Judging Bull & Heifer Champions SOP Show, Stadium Arena
10:00 a.m. Colo/Wyo Polled Hereford Assn. Sale, Beef Palace Auction Arena

RED ANGUS

Saturday, Jan. 15
7:30 p.m. Banquet, Cosmopolitan Hotel

Sunday, Jan. 16
8:30 a.m. Parade and Pen Display, Livestock Center Judging Arena
7:00 p.m. Red Sunday Sale, Livestock Center Auction Arena

SALERS

Wednesday, Jan. 19
Salers Convention & Meeting,

Thursday, Jan. 20
8:00 p.m. National American Salers Assn. Sale, Livestock Center Auction Arena

SANTA GERTRUDIS

Friday, Jan. 21
10:00 a.m. Rocky Mountain Santa Gertrudis Assn. Annual Meeting, National Western Club
1:00 p.m. RMSGA Show, Stadium Arena
7:00 p.m. RMSGA Banquet, Regency Inn

Saturday, Jan. 22
10:00 a.m. RMSGA Sale, Livestock Center Auction Arena
3:00 p.m. Ski Trip

SHORTHORN

Sunday, Jan. 16
Noon Pens & Carloads Bulls, Livestock Center Judging Arena
6:00 p.m. High Altitude Adjustment Hour, National Western Club

Monday, Jan. 17
5:00 p.m. Parade of Sale Cattle, Stadium Arena
7:30 p.m. National Western Shorthorn & Polled Shorthorn Sale, Beef Palace Auction Arena

Tuesday, Jan. 18
10:00 a.m. Breeding Cattle, Stadium Arena
1:00 p.m. Breeding Cattle, Stadium Arena

Thursday, Jan. 20
7:30 p.m. Best Six Head, Shorthorn, Coliseum Arena

SIMMENTAL

Friday, Jan. 21
8:00 p.m. Pre-sale Party, Regency Inn, Grand Ballroom

Saturday, Jan. 22
3:00 p.m. Colorado Simmental Sale, Stadium Auction Arena

TARENTAISE

Sunday, Jan. 16
5:30 p.m. Cocktail Party, Stouffer's Inn
7:00 p.m. American Tarentaise Assn. Banquet, Stouffer's Inn
9:00 p.m. Dance

Monday, Jan. 17
2:00 p.m. National Tarentaise Sale, Livestock Center Auction Arena
6:00 p.m. Post-sale party, Stouffer's Inn
weekly combo--bs--

Other Events

Wednesday, Jan. 12
6:30 p.m. Mountain/Plains Meat Club, National Western Club

Thursday, Jan. 13
9:00 p.m. Stock Show Ball, Brown Palace Hotel Ballroom

Saturday, Jan. 15
8:30 a.m. National Assn. of Animal Breeders A.I. Conference, Denver Hilton Hotel, Empire Room

Tuesday, Jan. 18
7:30 a.m. Livestock Publications Council, Executive Tower Inn

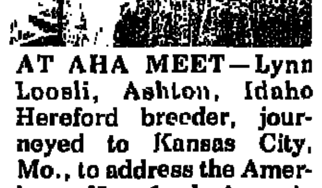
Counties up Bang's status

Fifteen counties in seven states and one municipality in Puerto Rico have advanced in status in the cooperative state-federal brucellosis eradication program since November, the U.S. Department of Agriculture announced.

Officials of USDA's Animal and Plant Health Inspection Service (APHIS) said 12 counties in five states—Colorado, Illinois, Iowa, Kansas, and South Dakota—plus one municipality in Puerto Rico advanced to "certified brucellosis free" status. At the same time, three counties in Missouri and Oklahoma regained "modified certified" brucellosis area status.

On the other hand, Clay County, Iowa, skipped from "certified brucellosis free" to "noncertified" status, and Vieques municipality, Puerto Rico, remained in "noncertified" status from the last reporting period.

Counties advancing to "certified free" status included: Kiowa County, Colo.; Pike and Wayne Counties, Ill.; Benton and Linn Counties, Iowa; Graham, Greely, Logan, Sheridan, Thomas, and Wallace Counties, Kan.; Beadle County, S.D., and Juncos municipality, Puerto Rico. Counties regaining "modified certified" status were Phelps and Putnam Counties, Mo., and Choctaw County, Okla.



AT AHA MEET—Lynn Loosli, Ashton, Idaho Hereford breeder, journeyed to Kansas City, Mo., to address the American Hereford Assn.'s annual convention. (Staff photo by Mack Jones)

Veysey promoted

Hartley B. Veysey, Beef Records Manager at Curtiss Breeding Service, Cary, Ill., since early 1975, has been promoted to a newly-created post in the firm's field organization. He will serve as District Sales Manager for Arizona, Nevada, New Mexico and Utah and as beef fieldman for 14 western states.

CLASSIFIED WORD ADS—35 cents per word per insertion—30 cents per word per insertion when ordered for three or more weeks OR when payment accompanies order.
CLASSIFIED DISPLAY ADS—$16.50 per column inch per insertion—$14.00 per column inch per insertion when ordered for three or more weeks.

BLIND BOX ADVERTISERS: By the word ads, count 5 additional words AND include $1.50 PER INSERTION for cost of forwarding replies.

PIPE, IRRIGATION SUPPLIES 23

STEEL PIPE
- 20,000' 16" OD x .250" A-53.
- 25,000' 16" OD x .250" A-252.
- 20,000' 16" OD x .236" A-53.
- 10,000' 10-3/4" OD x .188" X-42.
- 15,000' 18" OD x .250" (tar coated).

CAL-CUT PIPE & SUPPLY, INC.
P.O. Box 2147
Bakersfield, CA 93303
PH: 805/399-9144

SCHOOLS 24

AUCTIONEERING. Write: Reppert School of Auctioneering, Box 189, Decatur, Indiana AC0033. Free catalog. Term soon.

MISCELLANEOUS 29

WIDOW, CHILDREN MARRIED, likes ranch life. Like to hear from Caucasian man to 70. Washington/California. Write Ad Dept. 608 c/o WLJ.

I BROKE HORSES WITH THE INDIANS
Learn how to break horses an easy way. You need no extra equipment, you need no experience. You can ride any horse the first or second day without bucking. In this book I'll show you, step by step, how to handle and break wild horses without any danger to yourself and without help from anyone. All the important parts are illustrated by pictures. I'll guarantee there are tricks no one has told you and I'll guarantee your satisfaction. Price: $5.00.

SCHOOLS 24

WANTED
PROGRESSIVE RANCHERS to learn pregnancy testing, safer calf delivery, better animal drug use. Our 16th year. Write for free brochure. Hedrick School for Stockmen, Box 351A, Fort Collins, CO 80522.

MISCELLANEOUS 29

Mail this HANDY ORDER FORM TO WLJ Classified Corral, 4th Floor, Livestock Exchange Bldg., Denver, Colo. 80216.

I am ☐ am not ☐ a subscriber (please check)

Bill this ad to:
Name
Address
City State Zip
Run this ad times under (Choose category number) classification.

Please refer to Classified Corral Masthead for blind box numbers & display advertising rates.

Please include telephone area code and zip code if phone and address appear in ad.

Enclosed is check for ______ to earn discount.
See figures in parentheses.
No additional 3-time discount added to cash discount.

Use for word ad copy only—Per Insertion

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16 $5.60 ($4.80)	17 $5.95 ($5.10)	18 $6.30 ($5.40)	19 $6.65 ($5.70)	20 $7.00 ($6.00)
21 $7.35 ($6.30)	22 $7.70 ($6.60)	23 $8.05 ($6.90)	24 $8.40 ($7.20)	25 $8.75 ($7.50)
26 $9.10 ($7.80)	27 $9.45 ($8.10)	28 $9.80 ($8.40)	29 $10.15 ($8.70)	30 $10.50 ($9.00)
31 $10.85 ($9.30)	32 $11.20 ($9.60)	33 $11.55 ($9.90)	34 $11.90 ($10.20)	35 $12.25 ($10.50)
36 $12.60 ($10.80)	37 $12.95 ($11.10)	38 $13.30 ($11.40)	39 $13.65 ($11.70)	40 $14.00 ($12.00)
41 $14.35 ($12.30)	42 $14.70 ($12.60)	43 $15.05 ($12.90)	44 $15.40 ($13.20)	45 $15.75 ($13.50)
46 $16.10 ($13.80)	47 $16.45 ($14.10)	48 $16.80 ($14.40)	49 $17.15 ($14.70)	50 $17.50 ($15.00)
51 $17.85 ($15.30)	52 $18.20 ($15.60)	53 $18.55 ($15.90)	54 $18.90 ($16.20)	55 $19.25 ($16.50)

Figures in parentheses show cost with cash discount included.